

Rotary



Club of ShadesValley

Thursday, July 14, 2022

Robert Simon of Corporate Realty Addresses RCSV on July 18

By Jon E. Lewis

As President and CEO of Corporate Realty companies, Robert Simon provides leadership, service, and innovation to his clients and associates. His extensive experience in real estate brokerage and development gives him a unique understanding of market conditions and trends. This allows him to achieve maximum results when strategizing and negotiating for clients. His vision and creativity are unrivaled when identifying opportunities for corporate headquarters, institutional clients and public-private partnerships. Robert is committed to the development of the Birmingham city center and recognizes the potential and impact of its growth to the surrounding communities and the state of Alabama.

SELECTED EXPERIENCE:

Encompass Health HQ, Birmingham, AL - \$63 Million

Set on 7 acres in the wooded suburban locale of Liberty Park, the project includes an office building and parking deck.

- Awarded Commercial Real Estate Deal of the Year 2015
- Role: Developer

Venue at the Ballpark, Birmingham, AL - \$39 Million

The six-story, 236-unit luxury, high-Density apartment complex is located just beyond center field of Regions Field Stadium.

- Role: Co-Developer

Lumen Above Railroad Park, Birmingham, AL-\$63 Million

This purpose-built student housing project is located across from Railroad Park and part of the vibrant and growing Parkside District.

- 207 units with 474 beds, upscale amenities, parking deck, neighborhood walkability
- Role: Developer

General Services Administration Office Building - \$20 million

86,000 gross SF on 4 acres located in the Central Business District of Birmingham

- Role: Developer

Regions Field, Birmingham, AL - \$63 million

245,434 SF, 6,500-seat baseball stadium in Central Business District

- Real Estate Deal of the Year 2012
- Role: Site Selection and Project Management

Cardiovascular Associates, Inc., Birmingham, AL - \$21 Million

74,000 SF build-to-suit building developed with the purpose of consolidating multiple clinics into a single location

- Commercial Real Estate Deal of the Year 2012
- Role: Site Selection and Project Management

CITYVILLE Block 121, Birmingham, AL - \$36.5 Million

272,980 SF mixed-use development comprising one full city block. The project features 255 upscale apartment units, 21,388 SF of retail/restaurant space on the ground level and the convenience of an attached parking deck.

- Role: Co-Developer

Regional Law Firm - \$22 Million Transaction

94,927 SF lease renewal

- Role: Corporate Services



YEARS OF EXPERIENCE:

20+

EDUCATION:

The University of Alabama Tuscaloosa, AL

AFFILIATIONS & TRAINING:

Leadership Alabama Board of Directors

2022

Leadership Alabama Class of 2018 Greater

Birmingham Convention & Visitors Bureau

Board of Directors 2018 Birmingham's

Most Influential Executives, 2013, 2014,

2015, 2016,

2017, 2018, 2019, 2020

Woodlawn Foundation Board Member

2017 – Present

Big Brothers Big Sisters Honorary

Chairman 2017

Subcontractors Association of Alabama

Developer of the Year, 2015

City Action Partnership Board Member

Leadership Birmingham Class of 2011

YMCA Board of Directors 2021

BBVA Compass Advisory Board 2021

Last Week's Speaker

By John D. Gleissner on Thursday, July 14, 2022

Joseph Goodman, Sports Writer for AL.com, who spoke about the World Games 2022 in Birmingham, Alabama and his sports writing career in Miami. His SEC football opinion was solicited, and he said Alabama would dominate ... *again*. He gave Auburn a chance despite the majority opinion now circulating. Joseph Goodman is the lead sports columnist of AL.com and the author of *We Want Bama: A season of hope and the making of Nick Saban's 'Ultimate Team.'* The book is about Alabama's 2020 national championship team, which Saban called the "ultimate team," and the confluence of social factors in 2020 that led to it deserving that recognition. Joseph grew up in Irondale and graduated high school from Shades Valley. He graduated college from UAB and began working for the *Miami Herald*. Throughout his career, he has covered some of the best teams in pro and college sports of the last 20 years.

July 18th

[Robert Simon](#)

South Town and Carraway Developments

August 1st

[Michele Forman, Director of Media Studies at UAB](#)

Sidewalk Film Festival

July 25th

[William S. Hereford](#)

Bitcoin

August 8th

[Daniel B. Coleman](#)

BSC and Education