Here is the ${\bf BUHS}$ Football Schedule for ${\bf HOME}$ games, in case you'd like to help out with

the chain gang (all games are at 7PM):

Friday, August 26th, vs. Valley Center High School

Thursday, September 1st, vs. University City High School

Friday, October 7th, vs. Southwest High School

Friday, October 28th vs. Central High School

Did you know that **Paul P. Harris** was born in Racine, Wisconsin? At age three, when his family fell on hard times, they moved to Vermont to live with Harris' paternal grandparents. He attended Princeton University, the University of Vermont and the University of Iowa. For the next five years he worked odd jobs as a salesman and reporter for a newspaper, on fruit farms, as an actor, a cowboy, and on cattle ships that traveled to Europe. Harris eventually settled in the Beverly neighborhood of Chicago, where he lived until his death in 1947.

August 31st: Kurt Leptich, Sunrunners Car Club

September 7th: Valerie Floyd Davis, Emergency Preparedness

September 14th: Commander Jonathan Blackstone, Concealed Carry Permit information

September 21st: Regular Meeting, Stockmen's Club

August Birthdays:

15th: Sam Couchman

24th: Bill Gates

29th: Kenny Humes31st: George Fareed

Member Anniversary:

25th: Ramiro Urias, 1 year

Wedding Anniversaries:

10th: Bill and Tina Gates, 64 years

Visiting Rotarians and Guests: None

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Recognitions: Happy 92nd Birthday to Bill Gates! Bill contributed \$100 to the club and \$100 to The Rotary Foundation! Thank you, Bill! President Simon Canalez recognized himself for \$50 because Robert Trimm, Stephen Smith, Dillon Faubion and Greg Smith volunteered to serve as "the chain gang" at the last BUHS football game, a task that has been done by Don and Bob Shank for many years. Thanks, guys! See the Announcements on page 1 of this bulletin for the home schedule.

Program: Our program today was our very own Francisco Cossio. Francisco is a full-service Financial Advisor with LPL Financial. He currently holds 7 different licenses. Francisco told us about the grueling tests he had to pass. He had to be sponsored before he could take the tests, and Union Bank sponsored him while he worked there. He not only had to learn about the financial side of investing but also the legal side. He said the classes were very difficult. Out of the 14 students in his class, only 3 passed. He and the other students were isolated and secluded and only allowed to see or talk to his family on the weekends. He's been in finance for about 20 years, starting as a teller, then a loan officer, and working his way up. He said the investment world is very different. Union Bank transferred him to La Quinta, then Covid hit and they changed their investment services to only a call center out of Arizona instead of personalized service. His clients wanted to stay with him, so he started working for LPL Financial. He is currently licensed in 3 states: California, Arizona, and Nevada. He works from home, answering calls and texts from his clients at all hours. Thank you, Francisco, for sharing your journey with us!

INVESTMENTS AND FINANCIAL PLANNING

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"I retire on Friday and I haven't saved a dime. Here's your chance to become a legend!"