

March 9, 2023



La Rueda

SERVICE ABOVE SELF
THE ROTARY CLUB OF MONTEREY, RI DISTRICT 5230
www.montereyrotary.org



Nancy Whitman

*The Concierge Realty Concept In
The Monterey Bay Region*

Nancy got her education in pre-law/political science and after some law school she quickly shifted towards hospitality after getting a taste of it at Pebble Beach Resorts. This is where she says she got the hospitality bug; she went on to be one of the lead event planning managers at Pebble Beach Resorts, then Quail Lodge and Bernardus Lodge. Nancy went on to a career in sales for Palm Springs Convention Center and then was pulled back into the events world after having her daughter as she started her own event planning business in Southern California. She became one of the top planners referred by luxury properties such as The Parker Palm Springs and The

Viceroy. After moving back to Northern California and working for Rosewoods CordeValle Resort, not long after enjoying the luxury market again, Nancy was intrigued by the call to assist in getting The Monterey Conference Center a major renovation and rebrand where she could put all her skills into action. Nancy became Director of Sales and Events for the center while helping sit on the renovation team to provide support in the closure, multiple changes in opening dates, moving groups and rebooking them while holding on to as much business as possible in order to keep the hotels full and the City thriving despite the shutdown

of the center for renovation. After a very successful reopening and the best year the center has seen in its history, Covid shut down the world.

As the hospitality industry became paralyzed by the pandemic, Nancy ordered her real estate license books and did not take a moment of idle. Two weeks later ironically, she got a call from the owner of Carmel Realty Company asking what she was doing and that he could see her assisting in a hospitality-oriented role for them. The shift sounded fun, entrepreneurial, and back to the luxury market she loved. With her real estate license in hand, Nancy has been with Carmel Realty now almost three years and has created a robust division focused on high end property management and concierge services for the best estates on the Monterey Peninsula. She is now Vice President of Client Services for the company and oversees divisions responsible for more than half a billion in real estate assets. She just launched her third department focused on providing agents with services to help them sell homes at top dollar.

Because there is always room for more fun as she would say, Nancy and her husband wrote the business plan for Dutch Door Donuts in Carmel Plaza during covid, it's been a fun side project with their partners and who doesn't love a good freshly made to order artisan donut? She is also big into Philanthropy having been the Leukemia and Lymphoma Society Woman of the Year in 2019 and is currently President of The National Charity League Monterey Bay Chapter.



CLUB EVENTS

Thursday, March 16
Board Meeting
10:30 AM
TBD

Thursday, March 30
Spring Fling
5:30 PM
Ferrantes Room
Monterey Marriott

Rotary 
Club of Monterey *Presents*
Our Spring Fling
Jungle Jamboree 

Thursday, March 30, 2023 • 5:30 PM
Ferrantes Room, Monterey Marriott

Rotary 
Club of Monterey



MARCH 2023

Thursday	- 03/16	Board Meeting - 10:30 AM - TBD
Thursday	- 03/16	Dirk Van den Berghe - Learning From a Decade With Leading Digital Platforms in Asia
Thursday	- 03/23	TBD
Thursday	- 03/30	Spring Fling - 5:30 PM - Ferrantes Room Monterey Marriott

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March Membership Anniversaries

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Clay Larson	03/15/79	44 Years
Eric Johnsen	03/19/98	25 Years
Ralph Thompson	03/16/00	23 Years
Robert Freiri	03/25/21	15 Years
Mark Peake	03/19/12	11 Years
Sean Madden	03/21/13	10 Years
Monica Lal	03/24/22	1 Year



Cris Cabanillas - March 11
Nate Kadlecck - March 14