

The Spoke

Rotary Club of Danbury

www.danburyrotary.org ,

District 7980

November 21, 2018

P.O. Box 788, Danbury, CT 06813

From the Editor's Desk:

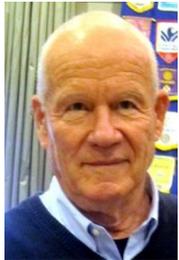
Our meeting with the Lions was enjoyable as usual. We need to meet with more clubs and organizations that share our spirit of giving, including other Rotary Clubs in our district. We can always learn something new from others, and the fellowship is always a plus.

Also, as was mentioned last week, the Raffle tickets are not selling as fast as they should. The Raffle is our primary fundraiser, so LET'S GET THOSE TICKETS SOLD. We only have a week left to get them in, so get that checkbook out and buy a book or two yourself. Let's make this a 100% sale year. Our club can not function effectively without sufficient funds.

Yours in Rotary Service, Ralph

Tary's Rotary Minute: In 1983, Rotary International was growing by one new club every 18.5 hours. Today the pace has slowed considerably. We surely can no longer assume that we can sit back and expect people to come up to us, and want to join up. Every member has to remain on the look-out for new members. If one is able to bring someone to our luncheon, we at least have a chance of trying to convince them to join. In short, like our motivational speaker pointed out today, we need to become good leaders, and that involves the ability to sell the club to as many guests as we can and get them to become advocates of Rotary.

Yours in Rotary Service, Tary



Speakers-

To be announced next week.

Area Make-ups-

Mon.	12:15 pm,	Norwalk, Norwalk Inn
Mon.	6:15 pm,	Newtown, Newtown Country Club
Tues.	12:00 pm,	Wpt, Branson Hall at Christ and Holy Trinity Church
Wed.	12:15 pm,	Danbury, Ethan Allen Inn, Danbury
Wed	6:15 pm	Ridgefield Dinner Club, Bernard's, 20 West Lane, Ridgefield
Fri	7:30 am	Westport Sunrise, The Westport Inn
Fri.	12:15 pm,	Wilton, Marly's Bistro

HAPPY THANKSGIVING

DO WE ALL GET A PRESIDENTIAL PARDON?



We Hosted the Lions Today for our Traditional Thanksgiving Get-together, and we Heard from Douglas Brown on How to Turn Customers into Advocates:

Douglas Brown, Chief Operating Officer of Michael's Jewelers, provided our clubs with some leadership strategies which serve to improve sales, increase profits, and elevate employee engagement.

He focused on four basic elements of positive change. They were a) purpose, b) energy, c) action and d) trust. He used his son's living experience as a firefighter to weave these elements into a tapestry of success. Without purpose, employment retention falls. Without energy, little gets done, and without action, the firm simply drifts. Using the example of the



Our speaker with one of his managers, our future president Michele Geffert, talks about leadership to a Lion

firefighter, he pointed out how all of these elements are essential for one to succeed in this very demanding work, and he put an emphasis on rehearsal after rehearsal to get things to run smoothly and without error. This will not happen with unenergetic, purposeless, people lacking guidance, because trust never occurs in these situations. Clearly, people who come to you already motivated for the task, work out best, and the example of the firefighter points this out well. Since 7 out of 10 firefighters are volunteers, that "burning desire" to do the work makes them a unique sample of highly motivated employees who still will fail without proper leadership. Finally, he pointed out that the best employee is a happy employee, and without proper direction, that employee will do a poor job, and is likely to leave. Good leadership leads to much happier workers in the long run.

SERVICE ABOVE SELF

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President Fred Kayal presides over the meeting, while his wife, in the foreground, Leila, looks on in admiration. The lady in blue is an unidentified Lion.



Our Trust can make money every time you buy something from Amazon. Here's the link to show how you can be a contributor to our Scholarship Program: <http://smile.amazon.com/ch/06-6098669>. Speak to Frank Scahill if you need additional help in setting up your account.

**Rotary Club of Danbury
Officers 2018-19**

President-	Dr. Fred Kayal
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Dr. Mark Havira	Tim Seibert
Tary Tarlton	Frank Scahill
Allison Fulton	Dr.Ralph S. Welsh

No Spoke issues missed since 1/4/06
Spoke Editor: Ralph S. Welsh
203-938-2820 / rswelsh@mail.com

Winner of the Weekly Draw was a Lion:

Bob Young held the \$10 ticket but was unable to pull the King of Clubs from the deck of cards, so the big pot remains intact—now available for a Rotarian we assume unless one of our next speakers, or a guest, pulls the winning ticket and card.



Dr. Todd Welsh (foreground) son of Editor Ralph Welsh, visited us from Cleveland. He is the Chief of the ER at Lutheran Hospital, a satellite hospital of the Cleveland Clinic.



A bird seed wreath, that we are selling for \$20.00, was left on each table at lunch, along with a flyer of its remarkable ability to draw birds. Reaction to the flyer was dramatic (at least we think the pics we obtained were responses to the flyer) and those pics are presented for the sheer fun of it all. We hope no one is offended but the expressions were priceless.

