Rotary Club of Charlotte-South (Club # 2105) Board of Directors Minutes Meeting of August 16, 2021, in person at Southern Pecan and via Zoom

Attendees: Hannah Kay Herdlinger, David Kostmayer, Fred Beaman, Julie Freeland, Craig Gannaway, Bill Bundy, Leigh Jenkins, and Steven Spencer

Meeting called to order by Hannah Kay Herdlinger, President at 11:22 am

Hannah Kay Herdlinger, Agenda:

No discussion of New Gen today. Spoke with Charlotte Rotary Club President and we are not prepared to bring all the New Gen information to our clubs at this time. Tom Smith is aware of this development.

- July 19, 2021, Board Minutes approved
- Membership Club programs and membership. David Laws will be stepping down as Sergeant at Arms and submitting his resignation. David did say he wants to be involved with club activities when he can.
- New member update: Bill Bundy: Still waiting to receive completed application from Josh Renaud. New member Ed Peugh is attending regularly and has stated that he has few prospective members that he would like to bring for a visit.
- Club Programs: Healthy Club Survey sent out and some members requested
 that we invite politicians and others running for political office to speak at
 club meetings. Julie Freeland: makes recommendation that we should
 move forward with this as long as we extend invitation to both sides.
 Motion passes unanimously.

Hannah Kay, New Budget Items and Sergeant at Arms Board position

 District ordered masks for the District conference and have asked all the clubs if they would want to purchase them at a discount. Made decision to order 50 at 4.50 each for \$225. Members to pay \$5.00 per mask. Motion passes unanimously.

- New Picnic Table for South Mecklenburg High School at \$500. Table has been purchased and shipped.
- Insurance for Morningstar Storage Unit. We will lose storage unit if we
 don't secure insurance policy. Open for discussion. Can we sign a waiver?
 There is not very much in unit of any value. Question as to amount of
 monthly rent paid? Need more details and will table this discussion for
 now.
- Bill Bundy: How to handle front desk for club meetings and the Sergeant at Arms position? Hannah Kay: Make announcement today that we are looking to fill the SAA board position. Jan Richards, Julie Freeland and Josh Hall know the details of the position and can be backups as needed. Week or two to find a replacement for David Laws.
- Craig Gannaway: asked about Meal count conducted by SAA position?
 Critical for billing dues. Leigh Jenkins sent attendance sheet two weeks ago and resend. We will look for last week's attendance sheet as well. Club's meal count needs to match with Restaurant meal count. Craig would get a list from David Laws and then the month end report from DacDB. Julie says that she will update.

Craig Gannaway, Treasurers Report, Financials

- Look at it as profit and loss by class. Loss of -\$1900 predated from years before. Bad debt. Confident we have this cleaned up and will not see this moving forward. 80 to 85% written off at beginning of last fiscal year and number did not grow because of anything that happened last year.
- Looking at club funds, looks like we will have some advertising and promotions that we didn't have last year. Will have budget for next board meeting.
- On the project side, we had a good year with the 2020 TOFK's golf tournament. Healthy profit of over \$19 K on the golf tournament including monies from Foundation. Overall loss was -\$9138 which is a little misleading because we dispersed into service projects and that we carried over from New Gen project last year. Came over as asset that converted to

- a liability this year. Overall -\$7240 in projects this year, but we decided to run in the red last year.
- On the balance sheet, see breakout of equity amount of funds versus project funds. We reduced cushion by about 35% this year. Relatively healthy nest egg there for projects coming in this year of around \$14K. Our club fund balance decreased by about -\$2000. And with how we were affected by Covid last year, it was probably a good year to use some of the cushion that we had. The 2K committed to New Gen or goes back to the other clubs that made the contribution. Either way it is not ours.
- Hannah Kay recommends making QR code for Venmo and Zelle and then we don't have to deal with cash for guests that want to attend club meetings.
- Meals and amount of money we are going to charge. We have at least one meal that we have to pay for: usually for speaker. Approximately 46 meetings a year. We need to increase dues to operate moving forward. We need to decide which side it comes down on. \$10 increase per quarter on member dues. \$86 currently pays for RI dues and District dues. Discussion ensues on raising dues to \$96 a quarter. \$25 per meal currently. We had loss of \$1000 during past 7 weeks because we are not reconciling meals with the restaurant. David Kostmayer proposes that we increase dues next quarter. Bill Bundy amends motion to follow David Kostmayer proposal to raise quarterly dues by \$10 beginning the 2nd quarter, October 1, 2021. Motion passes unanimously.

Hannah Kay Herdlinger: Citation goals:

- Need to meet 13 goals this year
- Outbound Youth Exchange program for this year. Rotary International Program and they will be asking us to vote on it this November 2021. Due to our grant schedule, we need to decide at \$1200 per student. Motion made to support to support one youth exchange student and motions passes unanimously.
- Other question on club membership. We now have 41 members. What do
 we think about our goal for new members this year? 43 should be
 reasonable goal for net end of year members.

• District Conference in Charlotte this year. Also, a Rotary Women's Luncheon.

Golf Weekly Check in to start on Thursday August 26, 2021 at 9am

Board meeting adjourned at 12:18 pm by President Hannah Kay Herdlinger Minutes prepared by Steven Spencer