### Welcome to Sean Chan's Introduction

Investing with Family Offices...









## Sean's Background



**Sean Chan**Family Office Executive, Corporate Finance Advisor and Serial Entrepreneur

- 16 years of experience in family office governance, advisory and investment management, corporate finance, management consulting and operations.
- Currently Founder of BlueSeed Holdings Inc. and CSFO, previously founder of EquitySoft Investments
- Previously with BitBit Financial (Vice President Operations), SkyLab Holding (Vice President P Finance), Abacus Capital (Advisor), iBank Digital (CSO), InfoCube Technologies (CFO), Abana Capital (CBDO), Eyexpo (CFO)
- Directly involved in excess of USD \$1.5 Billion of investment and business transactions to-date
- BA in Economics and Philosophy (University of British Columbia), and Rotary International and several exclusive inviteonly global investment banking groups







## BlueSeed BlueSeed Holdings Inc.

#### Founder of BlueSeed

Corporate finance advisory business providing:

- Capital raising advisory
- CFO and management consultant for hire
- M&A advisory
- Family office offshore structure setup and corporate governance advisory



#### **Operating Companies**

- Minimum of \$1M EBITDA or \$10M revenue during last fiscal year
- OR... companies that have received at least \$10M in purchase orders or \$8M in R&D grants already



#### **Project Financing**

- Principally infrastructure or real estate projects, with special interest in government or institutional projects
- Minimum borrower sponsored 15% equity of total capital requirement



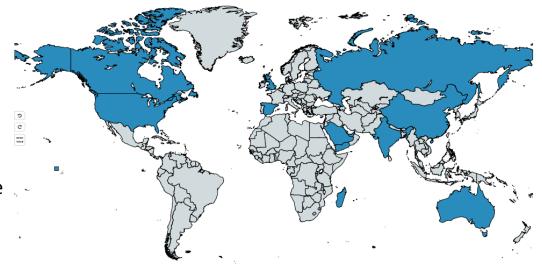
#### **Operating Funds**

- Minimum pre-existing AUM of \$10M, with at least 5 years of live track record
- Thematic interests based on our family offices' unique mandates



#### Founder of the CSFO Association

- About 100 active members globally representing close to USD \$200B AUM, and a wider network of 1,100 affiliated single-family offices internationally
- Private investment opportunities
- Joint-Ventures & Strategic Partnerships
- Family Office Succession Planning
- Global Intelligence and Resource Sharing
- Global Financial, Economic, Political and Social Influence





# What is a Family Office?



Family-Owned Group of Companies



**Significant Liquid Assets** 



Professional Investment, Finance, Operations and Legal Team



## Typical Family Office Concerns



**Capital Preservation** 



Synergy with Business Portfolio



Lifestyle Requirements



Personal and F.O. Financial Goals



**Succession Strategy** 



# How to Work with Family Offices?

Sample but Preferred Scenario



Become a client first and demonstrate your value proposition firsthand...



Become a regional or strategic business partner..



Become an investor after value is demonstrated!



### Information to Know Inside-Out







Revenue



Growth







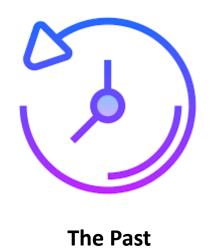
Churn



Burn



# Presenting the Business Case









### Thank You.

#### **Sean Chan**

CEO and Founder of BlueSeed Holdings Inc.

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