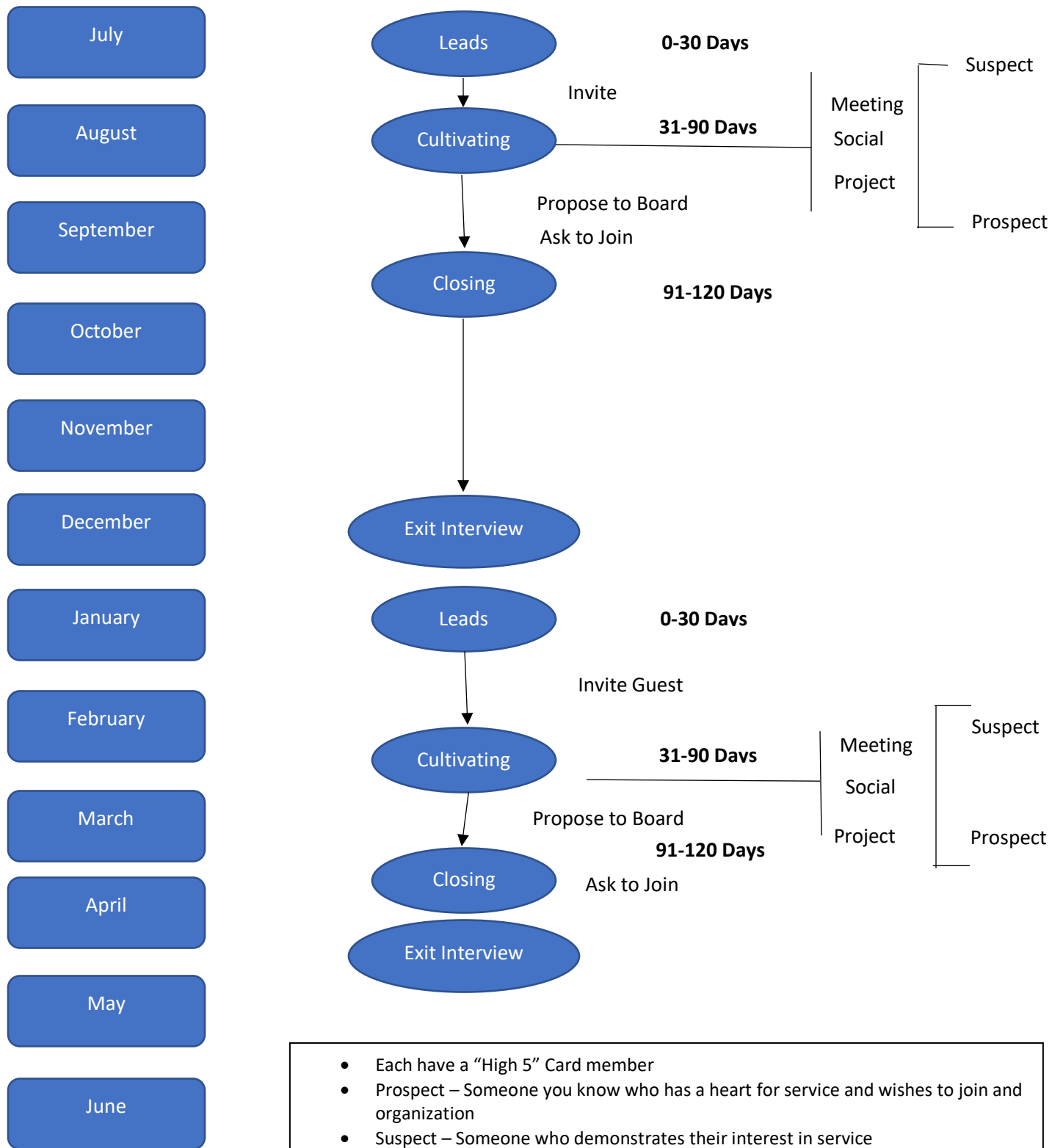


2020-21 Membership Pipeline Concept  
District 7670



## 2020-21 Membership Pipeline Concept District 7670



- Each have a “High 5” Card member
- Prospect – Someone you know who has a heart for service and wishes to join and organization
- Suspect – Someone who demonstrates their interest in service
- Club Membership Chain – Leads, Suspects, and Prospects