



DISTRICT 7630 ONLINE ZOOM LEADERSHIP TEAM MEETING

Meeting Minutes
December 9, 2020

Attendees:

DGN Cliff Berg	IPDG Bill Ferguson	Brian Moore	Deb O'Neill
DG Steve Capelli	Lt. Gov. Marie Calafiura	Kai Lassen	Ed Gossett
DGE Hugh Dawkins	Cathy Parsons	Andrew Walsworth	Doug Kook
PDG Rich Graves	Susan Reeves	Mark Granger	Alex Vaughan
Robin Broomall	PDG Ed Wilchinski	Dan Tabler	Mike Friedberg
John Nanni			

Governor Steve called the meeting to order at 4:04 p.m. and welcomed the group.

District Governor Steve's Remarks

Introduction of new Assistant Governors – Governor Steve introduced and welcomed Brian Moore, new Area 50 Assistant Governor. Mike Friedberg, new Area 51 Assistant Governor, came on towards the end of the meeting, and Governor Steve introduced him as well.

Rotary Club Zoom Addresses – Governor Steve has decided to do all his official club visits via Zoom, rather than wait for clubs to start meeting in person. He and Lt. Governor Marie, along with help from Susan Reeves, will work to get all these visits scheduled and gather club Zoom access information.

Zone 33/34 Rotary Works – Zone Director Stephanie Urchick will be hosting a four-session seminar. This seminar will focus on career changes, especially for those who find themselves in a position to change careers because of the pandemic. Register for the event on DaCdb.

District Conference – Cathy Parsons, District Conference Chair, let the group know that the annual district conference will be held virtually this year on April 16 and 17. There will be a kick-off whiskey tasting event, followed by breakouts. Cathy is anticipating some challenges in the planning and will be reaching out to individuals for assistance.

Lt. Governor Marie Calafiura Report - Marie reminded the group that there is a scheduled Assistant Governor meeting scheduled for February 10. She also asked AGs to follow up on an email she sent to clubs regarding their *Rotarian Magazine*. Spouses who are both Rotarians can opt to have only one membership to the *Rotarian Magazine*, but RI must be notified semi-annually.

Marie also asked AGs to remind their clubs to perform an RI Compare on DaCdb prior to December 31 so that their invoices reflect the correct number of members.

Marie discussed Rotary Alumni Associations and drafted an outline for the team's review. It is attached to these minutes.

IPDG Bill Ferguson Report - IPDG Bill let the group know that the District Governor Nominating Committee is almost complete, except for members from Area 30. Bill will get in contact with Area 30 AG Alex Vaughan to round out the committee. IPDG Bill also let the group know that he has received applications for 2023-24 Governor but gave no names.

District Treasurer Mark Granger – District Treasurer Mark Granger noted that all district dues have been paid by the clubs, including Pocomoke City. All district grants have been paid out. Rotary International has paid \$7,400 for District Governor reimbursement. Expenses have been minimal. Since RYLA has been canceled for 2021, Mark will make an adjustment for the money used to reserve the Carousel Hotel in Ocean City, MD.

Mark let the group know that the district is being charged \$18/mo plus another \$145/mo for credit card fees. Mark also noted that those fees are static and not based on charges, since the district has not used the credit card merchant account yet this year. Mark and Susan Reeves will explore more affordable options for provider. Susan will send Mark the providers that are accepted by the DaCdb system.

IPDG Bill Ferguson motioned to accept the Treasurer's Report, Lt. Governor Marie Calafiura seconded the motion, and all were in favor.

District Finance Committee Chair – Cliff Berg – During the Finance Committee meeting the following was discussed: Allowance for District Governor to attend a subsequent International Convention if unable to attend the year they were scheduled because of cancellation of Convention or illness of immediate family. It was decided unanimously that the issue should be dealt with in the District Rules of Procedure. Chair Cliff Berg will take the issue to the Leadership team for their approval. Once the LT has approved the Finance Committee's decision, Policy and Procedures Committee Chair, Kai Lassen will draft the verbiage for the change in ROP with input from the P&P Committee members. Once that is completed, the change to the ROP will be presented at the District Conference in April where club electors will vote on the change. Cliff presented this to the leadership team, and all were in favor.

Establishment of a District Assistant Treasurer's position if District Treasurer is unable to perform their responsibilities. After a short discussion, the committee agreed that the establishment of such a position was in the best interest of the district. This change will also need to be reflected in the District Rules of Procedure. The motion to establish the new position was made by Jason Bentley, seconded by Lt. Governor Marie Calafiura and all were in favor. Kai will take this addition to the P&P Committee for inclusion in the next revision to the ROP.

DES Compensation – Since the pandemic started and no in-person events have taken place, to be fair Susan Reeves felt the need to address her compensation, as she's had to do no travel, registrations, badging, etc. After a short discussion, it was agreed that the money budgeted for the DES is available and will be approved up to the amount budgeted. Susan Reeves will give a discount on her invoices at her discretion.

District Membership Chair – Pat Campbell-White – In Pat's absence, Governor Steve let the group know that Pat is working on a virtual Membership Seminar to be held some time in January. More information will follow.

District Foundation Chair – Chair, PDG Rich Graves asked AGs to contact their clubs and have them enter their goals into Rotary Club Central – very few clubs have done so. Susan Reeves will add a note to the Reminders noting same.

PDG Rich gave numbers for giving at this point in the year. A little less than \$54,000 has been donated to the annual fund, \$22,800 has been donated to PolioPlus, \$28,000 has been donated to the Endowment Fund – this amounts to roughly \$105,000 so far this year.

The virtual Foundation Gala was held on November 17 with approximately 40 people in attendance. Rich will be mailing the club banners and certificates to AGs for distribution to clubs.

Rich let the group know that he is available to meet with clubs or be a club meeting program and asked AGs to let their clubs know.

Lt. Governor Marie suggested reaching out to clubs regarding the IRA/401K minimum distribution option. IPDG Bill followed up by suggesting we have Laurie Menzel do a webinar that can be shared with clubs on all the giving options. PDG Rich agreed it was a great idea and will reach out to Laurie.

DGE Hugh Dawkins Report – DGE Training has begun and DGE Hugh is participating. There are still four clubs with no President Elect (Newark, Pocomoke City, Southern Sussex and Wilmington West). AGs should reach out to see if they can help. Chesapeake PETS will be held virtually this year, and there will be no fee for attendance. C-PETS will be held on March 5 & 6, 2021. Two areas will be in need of an Assistant Governor during Hugh's year, and he's working on filling those positions. Hugh intends to focus on Membership – recruitment and retention – during his year.

DGN Cliff Berg Report – Cliff, along with IPDG Bill Ferguson, will put together a team to come up with a Strategic Plan for the district. Cliff also mentioned the Summit of Champions, which was held back in November. He noted that there were outstanding speakers and a children's choir, which are both worth watching. The link to the summit is: <https://www.rizones33-34.org/institute-2020-21/>

“Take Out Polio” Pin Fundraiser – John Nanni – Governor Steve's signature polio fundraiser is doing well. There have been 361 pins sold to date – this translates to \$14,885.00. Twenty-four clubs have participated, with six of those having 100% participation.

Area Governor Reports –

Area 10 – AG Doug Kook noted clubs are meeting via Zoom, and one is meeting in person. Two clubs will need to find new locations when they resume meeting in person. Doug is planning to do a virtual Area event sometime in February.

Area 50 – AG Brian Moore is learning a lot, but what's noticed so far is that Area 50 clubs are alive and well, continuing to adjust with fundraising and community service.

Area 40 – AG Deb O'Neill noted that the three Area 40 clubs are meeting in person and on Zoom and are fundraising and doing community service.

Area 41 – AG Ed Gossett sent a report – it is attached to these meeting minutes.

Area 30 – AG Alex Vaughan reported all Area 30 clubs are meeting via Zoom and in person, with one club meeting solely in person. The City of Dover is interested in working with Rotary on a Can-Do playground. John Nanni suggested Alex contact Tom Talley of the Brandywine Naamans club, as Tom is the district expert on the playgrounds.

Area 60 – AG Marie Calafiura noted that Area 60 clubs are meeting virtually and in person and all clubs are fundraising and performing community service and seem to be adjusting.

New Business – RLI – Rotary Leadership Institute – DGE Hugh let the group know that they are working on virtual sessions for RLI, and once they are available, our district will start participating.

The district directory is in the Files section of DaCdb.

IPDG Bill asked about Foundation Committee meetings and whether there are any scheduled. Susan Reeves indicated that there are no meetings scheduled, but she will reach out to PDG Rich to get some dates.

IPDG Bill motioned to adjourn the meeting, seconded by DGN Cliff and all were in favor. The meeting adjourned at 5:58 p.m.

The next AG meeting will be on February 10 at 3:00 p.m. via Zoom

The next LT meeting will be on March 10 at 4:00 p.m. via Zoom

Respectfully submitted,
Susan M Reeves
District Executive Secretary