



SERVE TO CHANGE LIVES

## ROTARY DISTRICT 7630 FOUNDATION COMMITTEE MEETING (ONLINE ZOOM)

Meeting Minutes  
JULY 21, 2021

### Attendees:

PDG Rich Graves	DG Hugh Dawkins	PP Robin Broomall
IPDG Steve Capelli	PDG Susan Giove	PDG Roger Harrell
PDG Bill Ferguson	DGN John Mager	Jerry Bilton
PDG Robert W. Hemmen	John Nanni	DGE Cliff Berg
Tracy Ritter	PP Mike Hall	PP Tom Bickerstaff
John Kai Lassen		

**Call to Order:** Chair PDG Rich Graves called the meeting to order at 4:00 PM

**Approval of Minutes:** It was determined that the minutes presented were in fact the minutes from the last meeting (July 10, 2019). PP Robin made a motion that the minutes be approved, PDG Bill Ferguson seconded the motion, and it was approved unanimously.

**Treasurer's Report – PP Mike:** Mike reported that we started last year with \$265.28 but had a wire transfer in January 2021 from RI for our District Grants in the amount of \$63,087.99. Over the course of the year 16 grants were reimbursed totaling \$59,981.00 and that left a balance of \$3,272.27. The amount to be refunded to the Foundation is \$3,107.00 which will leave a balance of \$265.27 in the account. As of the end of June 2021, there were still four checks outstanding, but Mike expects that they will clear by the time the July statement comes. Now waiting for the 21-22 transfer from RI to start this new cycle.

Robin stated that she is waiting for the notice to send the \$3,107 to RI and will let Mike know when that happens so he can write that check.

Mike also reported that all the bank signatory paperwork has been submitted for the 21-22 year.

John Mager made a motion to approve the Treasurer's report and it was seconded by Jerry Holt. It was approved unanimously.

**Approval of Financial Management Plan for 21-22:** Rich explained that the only changes made was to update the years and in Global Grants which was highlighted in the document sent to the committee.

The Global Grant minimum is \$30,000 and the World Fund Award minimum is \$15,000. Maximum match on DDF contributions to a GG is 80%. Therefore, clubs are required to request at least \$18,000 in DDF allocated to their GG. (The previous amount was \$7500) John Mager thought the request amount should be \$18,750 so that the 80% would equal \$15,000. Robin asked if this is based on the draft from two years ago. Rich confirmed that it was. Cliff stated

that there was a conversation not too long ago saying that there be a seminar attendance to a GG workshop before clubs are able to apply similar to the District Grant. Rich directed everyone's attention to section 4.1 which states that requirement. PDG Susan Giove will target September to set up a seminar.

After some discussion regarding the fact that the plan was sent out today and many wanted more time to go over it before accepting it, Robin made a motion that the presented plan be marked as a draft and that all year notations be updated to 21-22 and then have after everyone reviews for one week it will be voted on via email. Seconded by Cliff. Motion was approved unanimously.

**Results for 20-21 Rotary Year:** A financial analysis was sent in the packet. Rich pointed out that there was an increase in the Annual Fund of \$40,000 in 20-21 from the previous year for a total of \$233,283. Final numbers to be released in August and Rich explained that the date of the submittal form dictates which year is credited. Bottom line shows total giving to be \$60,000 down from 19-20 but Rich thought that was pretty good considering the changes in the past year due to COVID.

John Mager expressed concerned about the clubs that gave nothing and thinks the clubs need to be contacted. There was a discussion about members that are part of the Paul Harris Society and how their funds are designated. Rich mentioned that there was a meeting with Brian Hulscher, RF Annual Giving Officer for this zone, and they were working on strategies to extend the PHS and increase membership and contributions that way. Tom says there is confusion regarding PH Fellow and PH Society that needs to be clarified. Rich encourages this committee to speak about the Foundation Committee at the club level when they can. Robin noted that many clubs don't have goals listed. Perhaps the AG's could help round those up. (Goal Worksheet was part of the Package) Hugh said that Presidents have been contacted several times regarding their goals. Rich says this is good info for DES Sandra Early to put in the weekly reminders.

Rich pointed out that on the "Available DDF by District" report that Endowment Fund Share Earnings and Carry Forward from 20-21 have not been noted yet. When they are added the bottom line should be slightly better than breaking even.

**Report of District Grants – DG Chair, PP Robin:** Robin reported that there were 15 applications and 13 were accepted. (Were not excited about the Long Neck project and Southern New Castle County asked for the minimum but had not contributed to the annual fund and only \$440 for the year.) Bottom line was that \$49,858 was awarded which includes \$2,930 from the Endowment Fund. She has informed all the applicants of their award but told them to hold off on moving forward until final approval is received from the Foundation. After she closes out last year the funds will come into the account so checks can be issued.

**Report of Global Grants – GG Chair, PDG Susan:** There is a call planned to go over the sewing machine grant to scale back the budget to \$75,000. (It's been at a stand still due to personal reasons with the contacts in Kenya.) Susan's club has already contributed \$13,000 and there are five other individuals that will do \$1,000 each. One individual is lined up to do the 20%. When the numbers are worked out, this grant will be resubmitted.

Rich as had a handle on the Kenny Woods Global Grant and the Brandywine Naamans GG should be submitted to the committee in the next couple of months.

**Report of Polio Plus – PP Chair, PP John:** John reported that we had a good year. PDG Steve is to be applauded for his work with the pins. He is concerned as donations from clubs are down from the past. While there were only two cases of Wild Polio last year it is not time to ease up. It's critical to keep moving forward. Bill Ferguson says that people need to understand that the vaccination process needs to continue. Maybe a fact sheet would help. John noted that the clubs need to get their goals in. It was noted that the Shore Bird Game money will go to Polio Plus. Tom will send the flyer to John, and it has been in the weekly bulletin. Hugh will ask DDF to match the Shore Bird donation.

**Report of Paul Harris Society – PHS Chair, PP Tom:** Tom has agreed to Chair the Endowment Fund and the PHS. The PHS had four individuals the first year and right now the rolls list 91 individuals. 56 were in full compliance last year. 49 on the report are not official PHS members and that is where he is focusing.

**Foundation Dinner:** Rich says this will be in November. He will need help planning. Asking PDG Steve and DG Hugh to nail down a date and location. Rich was thinking Bridgeville DE. PDG Rob Hemmen will connect with Heritage Shore for November dates and will get back to Rich, Steve and Hugh. (Hugh suggests aiming for a Friday and maybe the end of October) Robin suggests that Rich gets help from his club as well. Cliff noted that in 2022 the District Conference will be in October, and he wants to have the Foundation Dinner on the Friday (October 21<sup>st</sup>) before the conference begins on Saturday.

**Other Committee Reports:** Tom, as a member of the Endowment Fund Committee, wanted to note the concept of taking pension money as a charitable gift annuity fund vehicle. There was also a discussion regarding a charitable remainder trust which gives you an income stream. Cliff stated that the broader concept for the Foundation to focus on effective ways for members to make charitable gifts perhaps during a workshop. It can cover areas such as estate planning and other tools that allow donations to charity that have benefits for the donor.

**New Business:** Robin stated that we need a Stewardship Chair. John Mager and Tom Bickerstaff said they would serve on the committee. (Potential chairs mentioned were Marie Calafiura or PDG Bill Ferguson)

**Date of next meeting:** Monday October 18, 2021, at 4 PM

The meeting was adjourned by PDG Rich at 5:22 PM