

May 11, 2020

District Executive Leadership Team (DELT)

Monthly Report



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District Rotary Foundation Chair (DRFC)
The Rotary Foundation (TRF)

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DRFC Report Notes

I. <u>Building a Giving and Grant Culture</u>

- A. Frequency of calls/emails from clubs for application information, clarifications and assistance in both community and global grants are remarkably frequent and generally 7 days a week for the past 60 days.
 - 1. <u>2019-2020</u> DDF Community:
 - a. The first DDF grants (Metro-Bethesda, So. Frederick County & Sykesville) were requested on August 5, 2019.
 - b. The last DDF grants requested (Bel Air, BCC, Dupont Circle, Leonardtown, Charlotte Hall,) were on September 15, 2019.
 - c. For the exception of Sykesville, all grants are complete, closed and paid out. (\$92,032.00)
 - d. Due to COVID-19, on April 18,20, 2020, two approved DDF Community grants were recategorized to Supplemental Funding in order to provide DDF monies for a DDF COVID-19 (Columbia Patuxent & Harford Co – Aberdeen – Bel Air – Havre de Grace) for Emergency county needs, a total amount \$7,000.00. The emergency DDF cash in the hands of clubs in less than seven calendar days.
 - e. Grant statistics:
 - i. 40 grants
 - ii. 38 clubs
 - iii. 63.33% district clubs participating
 - f. All DDF requests for 2019-2020 are closed and final DRFC report was submitted to RI on May 02, 2020. (Attachment)
 - 2. 2019-2020 DDF Global Grants:
 - a. Began the year with \$84,359.09 + share earnings \$3,388.88 = \$172,107.06, Carry-over \$63,272 totaling \$235,379.92 Available DDF Global. (Attachment)
 - b. As of May 09, 2020, the remaining Available DDF is \$16,512 (not including a \$15,000 DDF Matching grant pending approved draft.
 - i. OF NOTE: multi club partners (10) COVID-19 Global #3431 is pending:
 - Lead club So. Frederick Co. include, Columbia Town Center, Montgomery Village, Potomac, Fredericktown, BWI, Bethesda Chevy Chase, Howard West, Olney, DAUSA.
 - ii. Very exciting: the new and growing understanding with the Spirit and Art of Giving, many small clubs working together and multiply the impact.
 - 1. Other notable COVID Global Grants:
 - a. Metro-Bethesda, Charlotte Hall, Middle River.

- 3. **2020-2021** DDF Community:
 - a. Upon the opening of the grant season on March 01, 2020, the first DDF grant (Charles County) was requested on March 03, 2020.
 - b. The last DDF grants requested (Washington DC) was on April 19, 2020.
 - c. On approximately May 07, 2020, additional funds became available to DDF Community for the purpose of COVID-19 in the amount of \$9,699.00.
 - d. Following counsel with DGE Jimmie, the determination was made to provide these funds in the amount of \$2,000 or less to clubs that were unable to receive funds before they were originally depleted.
 - e. At this writing May 11, 2020, only \$1,727.00 is still available.
 - f. 22 COVID-19 Grants were approved with emergency <u>cash in</u> <u>hand of Clubs in less than seven calendar days</u>. One additional COVID-19 Grant was approved and paid out on 4/21
 - g. For the exception of one remaining \$1,727.00 available (from new funds) all grants are approved (\$92,073.00)
 - h. Grant statistics:
 - i. 24 COVID-19 awards
 - ii. 7 non-COVID grants awarded
 - iii. 33 clubs participated
 - iv. 53.33% district clubs participating.

II. <u>District Grant Committee Re-organization/Guidelines</u>

- a. Topics determined to establish a functioning TRF Team –Great team subject experts, but lacking governance policies, best practice or matrix model. Just deny without consulting with the submitting clubs with advice is not part of a successful outcome.
 - i. Establish organizational structure (governance)
 - ii. HR model to attract new Grants Committee members that enhance subject area expert in accordance with the RI TRF Six Ares of Focus. (July 01, 2020)
 - iii. Establish regular team meetings (Quarterly and PRN)
 - iv. Establish continued education guidelines (members first then District TRF Consultants/Trainers (Pre-Pets, C-Pets, CLT, DACdb webinars, MOU training, Global & Community grant seminars and ZOOMs)
 - v. Establish bylaws & policy and procedures
 - vi. Establish District Area/Zone Ambassadors present various TRF subject intyerets in Understanding the TRF.

III. Polio Plus Report

- a. Clubs not participated, YTD. 28 (46.66% clubs not given)
- b. 2019 \$81,688.70
- c. 2020 \$83,980.80 YTD
- d. Large Clubs giving YTD:

i.	Rockville	\$5,000
ii.	Carroll Creek	\$10,543
iii.	Annapolis	\$7,419
iν.	Parole	\$5,890
٧.	Lexington Park	\$5,243
vi.	St. Mary's	\$5,000

IV. <u>Million Dollar Dinner</u>

- a. Date: TBD late October or early November 2021 (Geetha's year)
- b. Location: Turf Valley Resort Conference (Geetha securing date/venue)
- c. Donation period to count toward the Total giving: May 01, 2020 thru October 31, 021
- d. Selecting Ambassadors: share their wisdom, influence, personal value statements to those who they know well to rise to the next step of giving to the TRF. (Attachment)
- e. Two-pronged approach:
 - i. Below \$10,000 donors stressing EREY
 - ii. Above \$10,000 donors
 - 1. The full value of a 3-year pledge.
 - 2. Legacy Funds, cash or bequest, term gifts, named funds, stocks, Global grants, IRA's, peace centers.
- f. We are on our way (10 days):
 - i. DG Barton Goldenberg \$250,000
 - ii. Hanson Family Foundation \$250,000 (Attachment)
 - iii. Anonymous \$20,000
 - iv. Anonymous \$10,000

Any Questions?

