

The Four Way Test

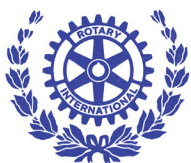
From the earliest days of the organization, Rotarians have been concerned with promoting high ethical standards in their professional lives. One of the world's most widely printed and quoted statements of business ethics is The Four Way Test.

Rotarian and former Rotary International President, Herbert J. Taylor, created The Four Way Test when he was asked to take charge of a company that was facing bankruptcy. Designed for employees to follow in their business and professional lives, the 24 word statement became the guide for sales, production, advertising and all relations with dealers and customers. The survival of the distressed company is credited to this simple philosophy.

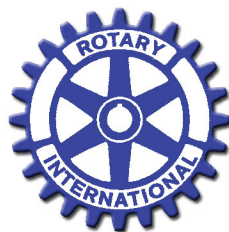
The Four Way Test was adopted by Rotary in 1943. Since that time it has been translated into more than a hundred languages and printed in thousands of publications. It requires an individual to ask themselves only a few simple questions when dealing with others.

“Of the things we think, say or do:

1. Is it the **TRUTH**?
2. Is it **FAIR** to all concerned?
3. Will it build **GOODWILL** and **BETTER FRIENDSHIPS**?
4. Will it be **BENEFICIAL** to all concerned?”



Service Above Self

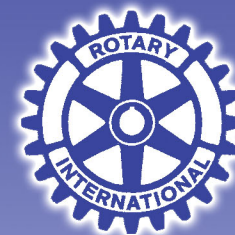


Please consider making a tax deductible contribution to Erie's college bound students.
Make your check payable to:

*The Scholarship Foundation of
The Rotary Club of Erie
P.O. Box 1424
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For more information, please visit
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THE SCHOLARSHIP FOUNDATION OF THE ROTARY CLUB OF ERIE



District 7280 • Club 91



Overview

The Scholarship Foundation of the Rotary Club of Erie was established in 1956 by members of the Rotary Club of Erie. The Foundation is a separate corporation operating under the laws of Pennsylvania and is managed by a Board of Trustees.

Financial support for the Foundation comes from the Rotary Club of Erie and from bequests and gifts from individuals and groups. Contributions are tax deductible under IRS code 501 (c) (6).

Purpose



Through the Foundation, worthy boys and girls who have completed their secondary education may acquire needed help in achieving higher education beyond

high school which might otherwise be unavailable to them because of adverse economic circumstances. Erie Rotary Club members believe financial aid to worthy and needy boys and girls constitutes a good community investment. Erie Rotary Club Scholarships return to the community a great potential asset for the maintenance, growth and development of the community and serves as a strong motivation for the development of these boys and girls. A tangible and demonstrated interest in the community's greatest asset - its talented youth, is the highest level of Community Service.

Selecting Recipients



A scholarship applicant must be a senior graduating from an Erie City High School which operates under the jurisdiction of the School Board of the City of Erie. Each school's Student Advisor nominates appropriate candidates for consideration based on Foundation criteria and the student is given an application.

In selecting award recipients, a team of Scholarship Trustees and Erie Rotarians review student applications and conduct formal face-to-face interviews. An integral part of the application is an original essay written by the applicant on a topic determined each year by the Scholarship Foundation Trustees. When making the awards, strong consideration is given to financial need based on family size and income.



Thanks!



"I am from a family of five and being the oldest, I want to set a good example for my younger siblings. Neither my dad, nor my mom, nor any other immediate family members has gone to college, so this means a lot to everyone. My family is at the awkward place where we are rich enough to make it difficult to receive little money from the government, but poor enough to make it difficult in having the financial security a first year student would like for college. This scholarship gives me more hope and security."

Andrew ~ Award Recipient



"My parents are divorced and my mother, with whom I live, won't be able to contribute to my continued education. Of my eleven siblings, there are still five at home and of the seven older ones, none have gone on to receive a degree in a respected field of study. I am setting a good example for my siblings that college is attainable. My parents are very happy that a way is being provided for me to receive a college degree."

Thomas ~ Award Recipient



"Thank you Rotary Club for the award that you gave me. It helped more than you will ever know."

Allison ~ Award Recipient