Why Your 16-Year-Old Roof Is Uninsurable

September 22, 2022





August of 1992

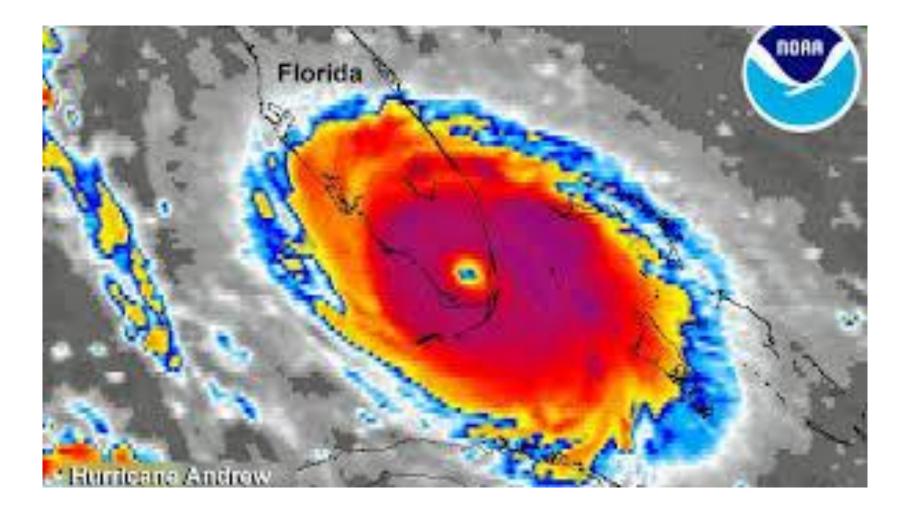
Florida had a robust homeowners insurance market.







Hurricane Andrew - \$50 B of Insured Losses





The Dominos

- 1992 Andrew \$50B (2022 dollars)
- National carriers exit Florida market
- Florida domestic carriers & FRPCJUA fill the void
- 2004 Hurricanes Charley, Frances, Ivan, Jean \$61B (2004 dollars)
- 2005 Hurricanes Katrina, Rita & Wilma \$172B (2005 dollars)
- Sinkhole claims
- 2012 Sinkhole legislation passed,
- AOB fraud and abuse begins
 - Roof claims You're entitled to a new roof!
 - Water damage claims
- Litigation trends
 - More frequency
 - Greater severity
- Cost of reinsurance More global catastrophes



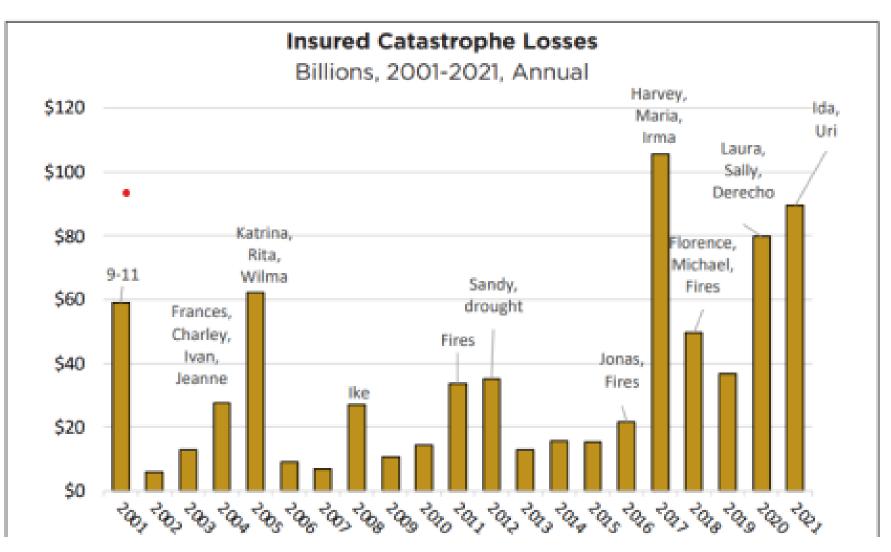
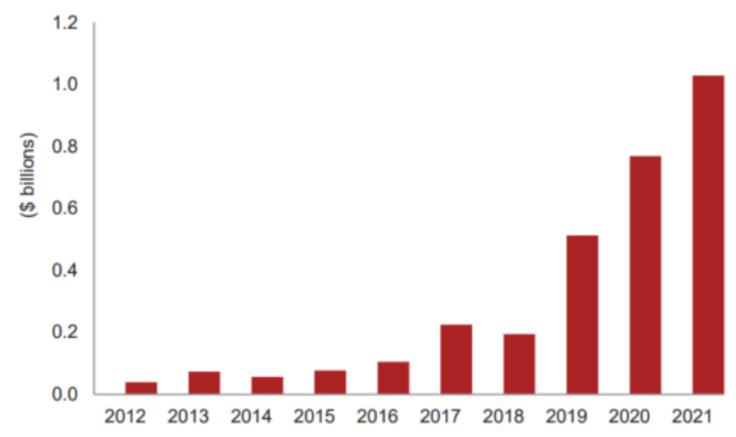




Exhibit 3 Losses Paid to Florida Specialist Personal Property Insurers by US Reinsurers



Source: AM Best data and research

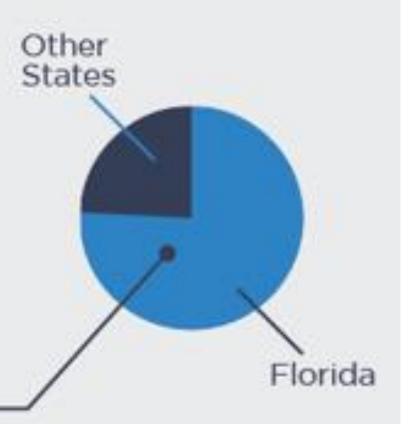






LITIGATION

Only **8.15%** of all U.S. homeowner claims were opened in Florida in 2019. Yet, Florida accounted for **more than 76 percent** of property claim lawsuits in the U.S.²



2: National Association of Insurance Commissioners (NAIC), Market Conduct Annual Survey (MCAS) Report



Litigation 2022

Q1 2022

Florida's national share of residential property insurance litigation: 80.20%

- Insurance Information Institute

Florida consumers are paying a "hidden tax" to fund the litigation that averaged about \$680 per family in 2020.



CARRIERS

Misc. Amount paid costs to consumers Between 2013 and 2020, Florida's property insurers paid out fifteen billion in claims costs. Only eight percent of that was paid to consumers, while 71% was paid to attorneys.3 Amount paid to attorneys

3: *Insurance Journal* Report: Florida's P&C Insurance Market Spiraling Toward Collapse



\$50 Billion Of Insured





CARRIER ACTIONS

- United Fire & Casualty Exiting Florida, nonrenewing 183,000 policies
- FedNat FedNat Cancelled 68,000 policies in June under restructuring plan
- Bankers Exiting the Florida market

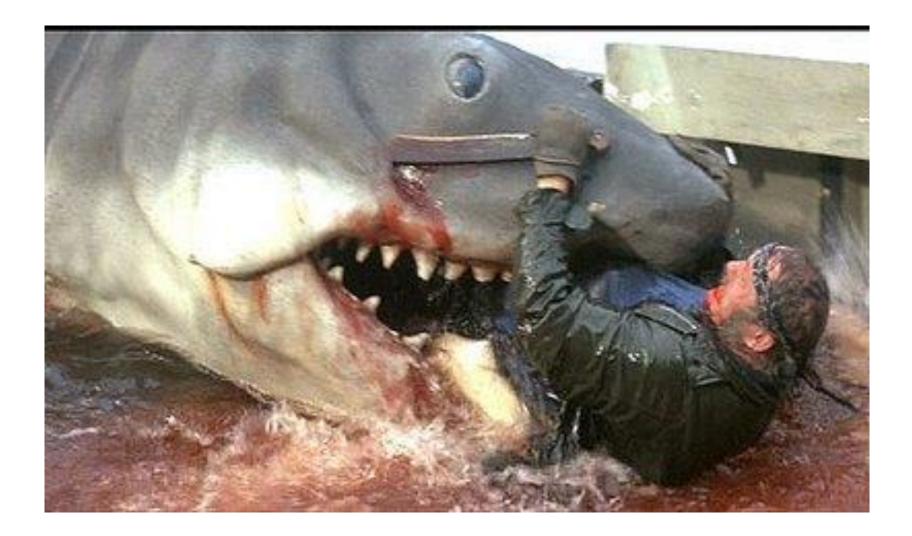


CARRIER ACTIONS

Closed for new homeowners business:

- Florida Farm Bureau
- Progressive
- United Property and Casualty
- Monarch
- Heritage (only certain counties)
- Centauri
- TypTap
- People's Trust
- Universal P&C
- Safeport
- Wilshire







INSOLVENT FLORIDA CARRIERS

2021

- American Capital
- Gulf Stream

2022

- Avatar
- Southern Fidelity
- St. Johns
- Weston
- Lighthouse



Insurance News

- Property Catastrophe Reinsurance Entering a True Hard Market – Insurance Journal, 09/13/2022
- A.M. Best Report Shows Florida Insurers Far Out of Line on Reinsurance Dependency - Insurance Journal, 09/15/2022
- Don't Look Now, But More Reinsurance Price Increases on the Way Reuters, 09/08/2022
- Florida's Insurance Litigation Problem Stares Deep Into an Abyss – Business Observer, 09/16/2022
- U.S. P/C Records \$6.3 Billion First-Half Underwriting Loss -AM Best, 09/19/2022



Keep Your Home Insurable

- Replace roof at 15 years
- Remove branches that hang over your roof
- Replace water heater at 15 years
- Replace HVAC at 15 years
- Install water leak detection system
- Raise your deductible Don't file small claims
- If older than 30 years, update
 - Electrical system
 - Plumbing
- Be wary of solicitations
- Don't sign an assignment of benefits form
- Communicate with your representatives
- Pray



Thank you!

