

District 6220 - District Leadership Team Meeting

AGENDA



Meeting date | 2/08/2024
Time | 5:30pm CST Meeting

Location | Zoom

Zoom option available:

<https://us02web.zoom.us/j/84838718483?pwd=NUp6S094QW1oeVlzTjNNdVhwZjQxUT09>

If no microphone/speakers on your computer, dial in:

Phone: (312) 626 6799 US

Meeting ID: 848 3871 8483/ **Password:** 183068

Meeting called by: Julia Wallace		Note Taker: Lisa VanderKelen
Members: <input type="checkbox"/> Dave Anderson <input type="checkbox"/> Patricia Baker <input type="checkbox"/> Scott Blake <input type="checkbox"/> Sridevi Buddi <input type="checkbox"/> Jean Burgener <input type="checkbox"/> James Cantrill <input type="checkbox"/> Ralph DeMarco <input type="checkbox"/> Lois Ellis <input type="checkbox"/> Fran Finley <input type="checkbox"/> Trey Foerster	<input type="checkbox"/> Connie Geiger <input type="checkbox"/> Eric Giordano <input type="checkbox"/> Brian Glodowski <input type="checkbox"/> Tom Guyette <input type="checkbox"/> Ann Jinkins <input type="checkbox"/> Mark Jinkins <input type="checkbox"/> Scott Knaffla <input type="checkbox"/> Nancy Leipzig <input type="checkbox"/> John Morris <input type="checkbox"/> Judy Nagel	<input type="checkbox"/> Kate Owens <input type="checkbox"/> Mara Prausa <input type="checkbox"/> Chuck Reynolds <input type="checkbox"/> Larry Sarver <input type="checkbox"/> Roger Utnehmer <input type="checkbox"/> Julia Wallace <input type="checkbox"/> Ellen Weingarten

	AGENDA ITEM	PRESENTER
1.	Call to order Welcome & Introductions	Julia Wallace
2.	District Governor Report	Julia Wallace - RYLA - AGs - PETS - TriCon April 18-20
3.	District Governor Elect Report	Roger Utnehmer
4.	District Governor Nominee Report	Chuck Reynolds
5.	Immediate Past District Governor Report	Dave Anderson
6.	Committee Reports	1) Membership – Fran Finley <i>(report attached)</i> 2) Public Image – OPEN 3) Foundation – Tom Guyette <i>(report attached)</i>

		<ul style="list-style-type: none"> a. Judy Nagel – District Grants, TriCon sponsorships <i>(report attached)</i> b. Eric Giordano – Global Grant Scholar <i>(report attached)</i> c. Jim Cantrill – DISC <i>(report attached)</i> 4) Ellen Weingarten – RYE <i>(report attached)</i>
7.	Task Force Updates	<ul style="list-style-type: none"> 1) Empowering Women and Young Girls – Mara Prausa 2) Environmental Sustainability – Trey Foerster 3) Diversity, Equity, and Inclusion – Chuck Reynolds / Brian Moore
8.	District Treasurer Report	<p>Scott Knaffla – 6:15 pm</p> <p>- Review attached finance reports thru 12/31/2023</p>
9.	Assistant Governor Reports	<p>Area 1 – Scott Blake</p> <p>Area 2 – OPEN</p> <p>Area 3 – Lois Ellis <i>(report attached)</i></p> <p>Area 4 – John Morris</p> <p>Area 5 – Ralph DeMarco</p> <p>Area 6 – Jean Burgener <i>(report attached)</i></p> <p>Area 7 – Larry Sarver <i>(report attached)</i></p> <p>Area 8 – Chuck Reynolds</p> <p>Area 9 – Ann & Mark Jinkins <i>(report attached)</i></p> <p>Area 10 – Brian Glodowski <i>(report attached)</i></p>
10.	Other Business	
11.	Adjournment	

**NEXT MEETING:
ANNUAL MEETING – APRIL 19, 2024 – 10:00 A.M.**



APRIL 18-20

SPONSORED BY ROTARY DISTRICTS 6220, 6250 & 6270

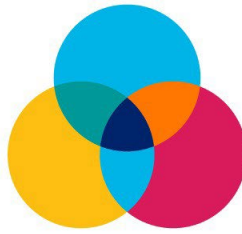
Join us in Legendary Green Bay

From the banks of the Mississippi River to the shores of Lake Michigan, from Lake Superior and the Upper Peninsula of Michigan to the Illinois border, over 8,000 Rotary Members are invited annually to join together to brainstorm solutions to some of the most pressing challenges and to celebrate our works of service that create positive and lasting change.

For 118 years, Rotary has been transforming the world by:

- Promoting Peace
Fighting Disease
Saving Mothers & Children
Supporting Education
Providing Clean Water
Growing Local Communities
Protecting the Environment
Ending Polio Forever

Rotary International is a global network of 1.2 million neighbors, friends, leaders, and problem-solvers who see a world where people Unite and Take Action to create lasting change—across the globe, in our communities, and in ourselves.



TriCon 2024

SUPPORT THE IMPACT THIS EVENT CREATES BY SPONSORING ONE OF THE FOLLOWING:

DIAMOND SPONSOR – CONFERENCE (1 AVAILABLE).....\$5,000

- Conference named: TriCon 2024, Sponsored by (your company)
Opportunity to welcome guests from the podium
Seat for you and up to three guests during each of the four plenary sessions
Prominent table placement
Opportunity to have a table displaying your company's information in the House of Friendship
Opportunity to include a flier or coupon at registration table
Recognition/large logo prominently placed on all conference marketing and promotional collateral: Scrolling marquee, signage (including at plenary session entrance), website, social media, etc.

GOLD SPONSOR – PLENARY SESSIONS & FOUNDATION DINNER (6 AVAILABLE) \$2,000

- Opportunity to welcome guests from the podium during designated plenary
Plenary speaker will join you and one guest at your table
Opportunity to introduce speaker from the podium
Prominent table placement
Recognition/large logo on all conference marketing and promotional collateral: Scrolling marquee, signage (including at plenary session entrance), website, social media, etc.

SILVER SPONSOR – WORKSHOPS & FOUNDATION DINNER (13 AVAILABLE) \$500

- Choose to sponsor a workshop session, Foundation Dinner element, an Activity, or House of Friendship
Recognition/medium logo on all conference marketing and promotional collateral: Scrolling marquee, signage, website, social media, etc.
Signage with logo at your selected Workshop, Dinner, Activity, or Room

CLUB SPONSORSHIP (UNLIMITED).....\$250

- Logo on signage near designated sponsorship area
Name appears on all conference marketing pieces

ROTARY TRICON 2024 SPONSORSHIP FORM

Org/Club Name:
Contact Name:
Email:
Phone: () Cell: ()
Address:
City/State/Zip:
Sponsorship:
Org/Club Description:
(5 words or less) Total Sponsorship Amount: \$
Signature:
My signature, digital or signed, indicates authorization to make this commitment on behalf of the organization or Club named above.

DEADLINE: Wednesday March 6, 2024
RETURN VIA EMAIL: to jknagel51@gmail.com Judy Nagel 920-339-8372,
A) Completed sponsorship form and
B) your logo in a high-resolution format to reserve your spot.
REMIT PAYMENT TO: Rotary Western Great Lakes Conference
Attn: Steve Handrick, Treasurer
1729 Remington Ridge Way, De Pere, WI 54115-4048

Opportunity Knocks April 18- 20

Meet fellow Rotarians across the state that share the same advocacy for their communities

Walk for polio eradication along the sculpture path of the scenic Fox River

Join the Rotary Foundation dinner at the remarkable Automobile Gallery.

<https://theautomobilegallery.org/the-gallery/guest-collections/>

Join other clubs as a meal host for the Tri-Con conference

\$250 provides the opportunity to highlight your club as a conference sponsor and Rotary host advocate.

Signage will focus on your club as a conference host.

Include up to a five- word statement that represents your club

Attached is a host form please complete and return to Judy Nagel

District Membership Committee Report to the Board – January 2024

1. Since the Committee Report of November 2023, the primary focus of the District Membership Committee (DMC) was preparing and sending the Membership Development Grant Program Applications. A total of six (6) applications were received. These were reviewed by the DMC with final approval at the January 9 meeting. Applications were approved for the following clubs:

Rotary Club of Waupaca
Rotary Club of Marquette-Breakfast
Appleton Breakfast Rotary
Clintonville Rotary Club
Rotary Club of Appleton
Wausau After-Hours Rotary Club

Final reports are due to the DMC by July 15, 2024.

2. At the most recent meeting, Chuck Reynolds, DGN and Brian Monroe joined the conversation regarding rolling the DEI Committee into the DMC. Chuck and Brian will be preparing a survey to go to clubs regarding their efforts around DEI. The results of that survey will inform the Committee of best steps to take to support clubs in their efforts.

Respectfully submitted,

Fran Finley – Co-Chair DMC

Foundation Report – Tom Guyette - As of January 30, 2023

Total Giving: Annual Fund \$80,292
Polio plus. \$12,978
Other Funds. \$5,463
Endowment \$653,533

Club: Annual Fund Per Capita

Iron Mountain

Green Bay

Packerland Sunrise

Total Giving

Waupaca

Green Bay

Iron Mountain

Clubs with 0 contributions so far:

Green Bay West

Hancock

Ironwood Hurley

Ishpeming

Manistique

Marinette/Menominee

Munising

Sturgeon Bay Bfst

Wakefield Bessemer

Green Bay West usually puts their contribution in during June.

Reminder that the Foundation Dinner prior to TriCon will be Thursday night at The Automobile Gallery and there is limited seating so sign up now. Foundation Trustee Greg Podd will be the speaker.

District 6220 International Service Chair Report

February 8, 2024

The District 6220 International Service initiative has continued apace. The District International Service Chair (DISC) has accomplished the following since the last leadership team meeting in October 2023:

1. Assisted in the promotion, development, or vetting of a number of pending or submitted RI grant requests including:
 - Was notified by the District 6220 Foundation Chair that the reverse Global Grant dealing with testing the cognitive development of children in Northeast Wisconsin had been revised as was on the verge of being resubmitted by the SOAR partner. It was noted that the DISC still had not seen a revised copy of the grant and the current status of that project, for which our district previously committed \$20,000 of DDF, remains unknown.
 - Continued to inquire about the status of providing approved funding to a club regarding a literacy DDF match overseas. The DISC informed the district Treasurer to whom the \$1000 cheque should be sent.
 - Secured additional funding from several districts and clubs regarding a 2024 Global Grant request for a new WASH project the community of Tzitzil in Guatemala for which the Marquette Breakfast Rotary Club will serve as the international sponsor. At present, we have largely met our funding targets for the water system project, the grant application has been submitted to RI for vetting, and we are waiting on a response from Evanston.
 - Continued working with the Punta Gordo Rotary Club in Belize regarding an economic development Global Grant possibility (i.e., installing a cacao roaster in a small village); the PG club is still, ostensibly, developing a budget to update a previous Community Needs Assessment pursuant to securing club funding in the US for that necessary step.
 - Met with the faculty advisor for the Engineers Without Borders chapter at Michigan Technological University to inquire about any Rotary-sponsored projects we might assist with in the future.
2. Used our newsletter to contact club presidents and presidents-elect in District 6220 to solicit their club's interest in participating in Rotary-sponsored international service projects by indicating, if one exists, contact information for the individual in a club that serves as a point person for international initiatives, as well as contact information for club members and/or community associates who would be willing to provide expert advice regarding any of the seven Rotary International Areas of Focus. Again, little response was generated.

3. Continued working with other District 6220 and 6270 leaders in partnering on existing or proposed WASH-related projects in Guatemala. Two projects for which our district provided funding have been completed and another two projects are forthcoming. Weekly progress calls for these inter-district grants are held in conjunction with District 6270 leaders and partners (e.g., Engineers without Borders—Guatemala). Rotary club visits to various sites in Guatemala are now planned for March of 2024 and a few Rotarians from District 6220 will be traveling at that time.

4. Attended via zoom the annual Project Fair Uniendo America in Columbia, a Shelter Box seminar regarding prepositioning disaster relief supplies in the Philippines, and the One Summit/DDF training/per-PETS orientation programs.

In addition to the actions listed above, the DISC attended one Rotary Action Group webinar and provided a last-minute substitute presentation on Rotary International's globalization opportunities at our monthly training session in February.

Submitted by Jim Cantrill, Rotary District 6220 International Service Chair, January 29, 2024.

District 6220 Rotary Youth Exchange
D6220 Board Report
February 8, 2024
Attn: District Governor Julia Wallace

The 2023-24 RYE year just passed its half-way mark. Our Outbounds recently received their country assignments. There were nine District 6220 high school students whose lives changed on January 6th when their Youth Exchange Officers called them with their assignments. This is the culmination of months of planning and dreaming. Now it's REAL. The next 7 months will be spent learning about their host countries, the language and customs. Their families will be preparing to let go of their children and putting their trust in Rotary, Rotarians across the globe and the program.

We will be holding our second District RYE conference in Green Bay, April 12 -14. By then, all participating clubs will have been assigned their Inbounds for the 2024-25 school year.

I want to highlight the fact that this program, one of the safest and most affordable exchange programs, is run entirely by volunteers. Hundreds of thousands of hours of volunteer time make this program happen. Rotary Youth Exchange was created as a tool for Peace and Conflict prevention/resolution, Rotary's first Area of Focus. The students, volunteers and host families who participate in the program are changed forever; they become life-long Rotary Peace Makers.

If you are on Instagram, please follow our account [@rye_6220](#) to get the word out!!

Thank you to our dedicated 6220 RYE Program board members:

- Vice Chair/Treasurer: **Sandy Testin (Waupaca)**
- Outbound Coordinator: **Kati Havel-Strid (Waupaca Satellite)**
- Inbound Coordinator: **Barb Wilson (Bailey's Harbor)**
- ROTEX Coordinator: **Emma Carr (Waupaca to Ecuador, Waupaca Satellite)**
- Youth Protection Officer and Volunteer Coordinator: **Brett Grams (Waupaca)**
- Compliance Coordinator: **Mindie O'Neil (Green Bay)**
- Short-Term (Summer) Exchange Coordinator: **Gage Beck (2017-18 Waupaca to France, Waupaca Satellite)**
- Conference Coordinator: **Idell (and Michael) Johnston (Waupaca Satellite)**
- Rotex President: **Spencer Grams (2018-19 Waupaca to Poland, Waupaca Rotary)**
- Kate Hurst, RYE Volunteer **(1997-98 Waupaca to Mexico, Waupaca Satellite)**

And of course, our District Governor stream: Julia, Roger and Chuck.

Our District 6220 RYE program has been active since the early 1970s and we've hosted and sponsored over 2,500 high school students during that time, sending our USA students across the world and giving many foreign students a taste of what the USA is like in northern Wisconsin and the Upper Peninsula of Michigan. We look forward to helping our Inbound and Outbound students become global citizens and perhaps even Rotarians!

As always, we are grateful for your support of the RYE Program. It changes the lives of so many, makes the world a bit smaller and our global family bigger. For more information on our program activities, please visit our website: www.rye6220.org.

Respectfully submitted on behalf of the District 6220 Rotary Youth Exchange Committee~

Ellen Weingarten
District 6220 RYE Program Chair

District 6220 Quarterly Board Report

Submitted by Lois Ellis, Assistant Governor Area 3

CLUB REPORTS

Escanaba

1/17/2024 Sue Roll inquired about best practices for clubs paying expenses to attend PETS. They may have two people attending.

Active Members 24
Active R85 Members 6
Total 30

Iron Mountain-Kingsford

Welcomed one new member in Nov. 2023 and one member transfer in Jan. 2024. Will have at least one person at PETS.

Active Members 24
Active Corporate 14
Active R85 Members 5
Total 43

Manistique

1/17/2024 Lois inquired with club leadership to see if they resolved access to My Rotary and DACdb, so they can enter goals. No response to date.

Active Members 19
Total 19

Marinette-Menominee

Lois visited on 1/23/2024. There were 11 members present. Discussed ways to increase membership. Partnering with the local Civil Air Patrol chapter to sponsor epinephrine administration (Epi-Pen) training in the community with Rotarians taking the training as well. Recently identified a PE.

Active Members 17
Honorary 5
Total 22

District 6220 Area 6 January 2024 Report to the Board

Rotary Club of Antigo

President Elect -- Leah Antoniawics

New RYE Officer – Ryan Geldon

Meeting Location Change and day of week

Tuesday at Noon at Heart Breakers Bar and Grill, Antigo

Need a Treasurer

Kids From Wisconsin scheduled 7-18-24

Greater Portage County

President Elect – Sarah Scripps

Fund Raiser 6th Annual Cribbage Tournament February 4,

Noon to 4pm District 1 Brewing Company

Very successful Toys for Tots Service Project

Considering Cameroon Orphanage

Rotary Club of Merrill

President Elect – Dr. Carri Kennedy-Harris

Uncorked Fund Raiser – February 3, 2024, 6-9pm

Working on Club dues restructuring

Interested in a Satellite Club

Interested in a Rotaract and RYLA

Completed Food for Kids Project

Rotary Club of Stevens Point

President Elect – Ashley Paulus

Joint Service Project with Portage Co. United Way

Script project in place to fund raise

Membership is stable.

Participating in Community Culture Festival.

Rotary Club of Wausau at Noon

President Elect – D. Lisa Dodson

Club received a very large gift from the estate of a former

Member. Funds were deposited with the Community Foundation.

Club member Matt Rowe to donate \$500 for Tricon registration

Club to fund five \$2000 Scholarships to area high school students

Rotary Club of Wausau Early Birds

President Elect – Gary Bezucha

Successful 12 Days of Christmas Fundraiser

Weather required RYE Love is International to be rescheduled

To February 10-12

2022-23 RYE student returned to the Wausau for a week

From Brazil

Rotary Club of Wausau After Hours

President Elect – Julie Wildeck

Club Charter Event held January 10

Two priorities Membership and Fundraising

Rotary in Wausau

The three Wausau Rotary Clubs have formed a work group

with their goal to have 100 members between the three clubs. Work group includes Presidents and Presidents Elect.

District 6220, Area 7
2023-24 Rotary Year
Second Quarter Update

Larry Sarver, Assistant Governor

Membership in Area 7's four clubs is stable, with a net +1 this fiscal year through December 31. The clubs remain active in service and fundraising. All except De Pere have a president elect, and Green Bay and West have President nominees.

Packerland Sunrise – President Anita Gjerde. The club meets at the West Side YMCA on Cardinal Lane. at 7:30 am Wednesdays. Evening socials are held on the 4th Wednesday and, if applicable, the 5th Wednesday. The club has a current membership of 12, up two for the fiscal year. Though small, the club continues its very active service, fundraising and recruitment programs. Its enthusiasm is very contagious

De Pere – President Tom Franken. Tom continues in his second year as club president and the club still does not have a president elect for 24-25. The club meets at 5:30 pm on Mondays at the Chicago Street Pub. Membership remains stable at about 19, but only a few actively participate and, obviously, there is a succession problem. The club has undertaken a series of strategic planning sessions to address these issues and to set a future course for the club. Despite the membership challenges, the club remains active in its fundraising and membership recruitment activities.

Green Bay – President Kathryn Kroll. After its very successful new member campaign last year, the club continues its aggressive recruiting. Current active membership is about 50, down year 3 this fiscal year. The club meets at noon at the Hyatt in downtown Green Bay. The club continues to work with the Girl Scouts and We All Rise. The club is gearing up for its largest fundraiser, the Annual Free Enterprise Award Dinner in May. The club is currently sponsoring an exchange student, Alexandra.

Green Bay West – President Bob Faulds. The club meets on the campus of NWTC in west Green Bay at 7:30 am on Tuesdays. It appears that the club has corrected its succession and membership issues during the last couple of years. Current membership has stabilized at 19, unchanged this fiscal year. The club's biggest fundraiser of the year, the annual Derby Party was a huge success and the club donated over \$8,000 to Foster the Village. The club started a new fundraiser this year, a Super Bowl party at the Swan Club in De Pere on, you guessed it, February 11th.

Area 9 – January 2024

Sturgeon Bay Breakfast

- The club gave out eight grants of \$500 each to local causes earlier this month.
- The PE, James Champion, is planning on attending PETS.
- The club has a Trivia Night fundraiser planned for this Spring.
- They will distribute Fine Art Awards to students at a ceremony in April.
- The club is entertaining three prospective new members.

Door County North – Met with them on 1-24-24

- They recently completed their successful 12 Days of Christmas Fundraiser. They have many ideas for other fundraisers this year.
- They are planning local giving with several grants to organizations centered around youth/environment/mental health.
- They will continue to support international projects including Shelter Box and water projects. They hope to work with their current exchange student on a project from her home district in Brazil.
- They have both an inbound and outbound RYE student.
- Their biggest concern is membership, with only about half of their members attending meetings.
- The PE is currently in the hospital and most likely will not be able to attend PETS. They discussed who they might convince to serve as President Nominee.

Rotary Club of Sturgeon Bay – Noon

- The club's largest fundraiser, the Shipyard Tours, will not be available to them in the future due to security issues with their military contracts. They are looking into other options like a cruise Sturgeon Bay that includes a talk on the shipyards. They are also considering some interesting raffle ideas.
- Their PE, Amy Kohnle, will be attending PETS.
- They have an Interact Club which meets during the school year.
- They have both Inbound and outbound RYE students. Their inbound from last year is now attending college in Marquette.
- They are getting some new energetic members.

Kewaunee – No Report. We hope to visit in the next couple of weeks.

Area 10 Assistant Governor Report – February 2024

Prepared by: Brian Glodowski

Date: February 3, 2024

Ironwood Hurley

Club ID: 2647 Members: 34 Net Change: +1

President Elect – Staci Dubbe

President – Pat Weidower

Secretary – Gerry Pellisario

Treasurer – Tony Pollack

Club Communications

- Attended 7 club meetings Nov-Jan.
- Club has selected President Elect for coming year
- Preparing to submit district project grant.

Issues/Comments

- President Elect did not attend Pre PETS and will likely not attend PETS training due to conflict in schedule
- Club intends to apply for District Project Grant but they did not have anyone attended Grant Training. However, I attended on behalf of the club to ensure they would still qualify

Wakefield Bessemer

Club ID: 2654 Members: 19 Net Change: +/-

President – Kevin Everson

Secretary – Deanna Janczak

Treasure – Julie Hautala

Club Communications

- Current Club President plans to remain President for the coming year
- has scheduled a Christmas party for December 7th with the District Governor set as the
- Club member indicated interest in the RYE program with information. Ellen Weingarten made contact with prospective family. Plan to follow up with club at next meeting.

Issues/Comment

- Current President will not be attending PETS training although he had attended in a prior year

Eagle River

Club ID: 2661

Members: 37

Net Change: +/-

President Elect – Kevin McGuire

President – Jed Lechleitner

Secretary – Melisa Hopkins

Treasurer – Kimberly Swisher

Club Communications

- Email exchanges with Club President regarding adding officers and providing PETS information to President Elect
- President Elect attended Pre-PETS training and will be attending PETS in March

Issues/Concerns

- None

9:38 AM

02/04/24

Accrual Basis

Rotary District 6220 Balance Sheet Prev Year Comparison As of December 31, 2023

	Dec 31, 23	Dec 31, 22	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
103 · Checking-BMO Harris-8861	9,729.04	6,128.20	3,600.84	58.8%
104 · Money Market-BMO Harris-8298	44,399.94	69,025.15	-24,625.21	-35.7%
109 · BMO Harris-Global Grants-0996	10,030.57	28,642.57	-18,612.00	-65.0%
110 · BMO Harris-District Grants-1003	950.00	950.00	0.00	0.0%
111 · Money Market-Assoc Bank-3544	0.00	141,226.17	-141,226.17	-100.0%
116 · Incredible Bank Checking	21,342.98	0.00	21,342.98	100.0%
117 · Incred Bank 7mo CD m06/24 4.75%	60,000.00	0.00	60,000.00	100.0%
118 · Incred Bank 13mo CD m12/24 4.5%	60,000.00	0.00	60,000.00	100.0%
Total Checking/Savings	206,452.53	245,972.09	-39,519.56	-16.1%
Accounts Receivable				
120 · Accounts Receivable	2,172.50	5,650.00	-3,477.50	-61.6%
Total Accounts Receivable	2,172.50	5,650.00	-3,477.50	-61.6%
Other Current Assets				
1499 · Undeposited Funds	995.00	-995.00	1,990.00	200.0%
150 · Prepaid Expenses	145.00	145.00	0.00	0.0%
Total Other Current Assets	1,140.00	-850.00	1,990.00	234.1%
Total Current Assets	209,765.03	250,772.09	-41,007.06	-16.4%
Fixed Assets				
140 · Assets	1,782.96	1,782.96	0.00	0.0%
141 · Accumulated Depreciation	-374.15	-374.15	0.00	0.0%
Total Fixed Assets	1,408.81	1,408.81	0.00	0.0%
TOTAL ASSETS	211,173.84	252,180.90	-41,007.06	-16.3%
LIABILITIES & EQUITY				
Equity				
300 · Net Assets Without Donor Restri				
310 · Unrestricted Net Assets	89,417.42	89,417.42	0.00	0.0%
320 · Board Designated Unrestricted				
321 · District Proj Fund	16,606.62	11,114.62	5,492.00	49.4%
322 · Int'l Convention Carryover	10,000.00	10,000.00	0.00	0.0%
323 · Reserved for 1 years expenses	67,063.00	67,063.00	0.00	0.0%
324 · Contingency-Deficits,etc	50,000.00	50,000.00	0.00	0.0%
325 · Youth Projects	6,996.14	10,746.14	-3,750.00	-34.9%
Total 320 · Board Designated Unrestricted	150,665.76	148,923.76	1,742.00	1.2%
Total 300 · Net Assets Without Donor Restri	240,083.18	238,341.18	1,742.00	0.7%

9:38 AM

02/04/24

Accrual Basis

Rotary District 6220
Balance Sheet Prev Year Comparison
As of December 31, 2023

	Dec 31, 23	Dec 31, 22	\$ Change	% Change
3001 · Retained Earnings	15,720.67	3.66	15,717.01	429,426.5%
330 · Net Assets With Donor Restricti				
340 · Temporarily Restricted Net Asse				
341 · RYLA Balance	342.87	342.87	0.00	0.0%
346 · Matching Grants	3,687.60	4,412.60	-725.00	-16.4%
Total 340 · Temporarily Restricted Net Asse	4,030.47	4,755.47	-725.00	-15.3%
Total 330 · Net Assets With Donor Restricti	4,030.47	4,755.47	-725.00	-15.3%
Net Income	-48,660.48	9,080.59	-57,741.07	-635.9%
Total Equity	211,173.84	252,180.90	-41,007.06	-16.3%
TOTAL LIABILITIES & EQUITY	211,173.84	252,180.90	-41,007.06	-16.3%

Rotary District 6220
District Grants
 July through December 2023

Type	Date	Num	Name	Memo	Amount	Balance
4800 · Grants						
4810 · Grant Revenue						
4812 · District Grant Revenue						
Deposit	11/08/2023		Rotary International	Deposit	27,576.00	27,576.00
Total 4812 · District Grant Revenue					27,576.00	27,576.00
Total 4810 · Grant Revenue					27,576.00	27,576.00
4820 · Grant Expenses						
4822 · District Grant Expenses						
Check	07/01/2023	5956	VanderKelen, Lisa	Secretarial Services for Grant Management	-100.00	-100.00
Bill	08/01/2023		VanderKelen, Lisa	2 hours	-50.00	-150.00
Bill	09/01/2023		VanderKelen, Lisa	4.5 hours	-112.50	-262.50
Bill	10/01/2023		VanderKelen, Lisa	5 hours	-125.00	-387.50
Bill	11/01/2023		VanderKelen, Lisa	5 hours	-125.00	-512.50
Check	11/22/2023	571	Rotary Club of Antigo	District Grant 23-24	-4,500.00	-5,012.50
Check	11/22/2023	572	Rotary Club of Norther...	District Grant 23-24	-4,500.00	-9,512.50
Check	11/22/2023	573	Rotary Club of Eagle ...	District Grant 23-24	-4,500.00	-14,012.50
Check	11/22/2023	574	Rotary Club of Escana...	District Grant 23-24	-3,000.00	-17,012.50
Check	11/22/2023	575	Rotary Club of Wausau	District Grant 23-24	-3,705.00	-20,717.50
Check	11/22/2023	576	Rotary Club of Waupa...	District Grant 23-24	-2,871.00	-23,588.50
Check	11/22/2023	577	Rotary Club of Marque...	District Grant 23-24	-4,500.00	-28,088.50
Check	12/09/2023	5988	VanderKelen, Lisa	2.00 hours Secretarial Services for Grant Ma...	-50.00	-28,138.50
Total 4822 · District Grant Expenses					-28,138.50	-28,138.50
Total 4820 · Grant Expenses					-28,138.50	-28,138.50
Total 4800 · Grants					-562.50	-562.50
TOTAL					-562.50	-562.50

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02/04/24

Accrual Basis

Rotary District 6220
Project Fund
As of December 31, 2023

Type	Date	Num	Name	Memo	Debit	Credit	Balance
300 · Net Assets Without Donor Restri							5,916.62
320 · Board Designated Unrestricted							5,916.62
321 · District Proj Fund							5,916.62
General Jou...	07/01/2023	113		Allocation for year to District Project Fund		11,840.00	17,756.62
Bill	09/29/2023		Rotary Club of Applet...	DPF	1,150.00		16,606.62
Total 321 · District Proj Fund					1,150.00	11,840.00	16,606.62
Total 320 · Board Designated Unrestricted					1,150.00	11,840.00	16,606.62
Total 300 · Net Assets Without Donor Restri					1,150.00	11,840.00	16,606.62
TOTAL					1,150.00	11,840.00	16,606.62

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02/04/24

Accrual Basis

**Rotary District 6220
Global Grants
July through December 2023**

Type	Date	Num	Name	Memo	Split	Amount	Balance
4800 · Grants							
4820 · Grant Expenses							
4821 · Global Grant Expenses							
Check	08/04/2023	539	Sophie Buckholz	Payment of budget scholarship expe...	109 · BMO ...	-548.14	-548.14
Bill	08/11/2023		Sophie Buckholz	Payment of budget scholarship expe...	200 · Accou...	-1,339.86	-1,888.00
Check	08/28/2023		Sanctuary Housi...	Alex Freeman Housing	109 · BMO ...	-10,652.50	-12,540.50
Check	09/13/2023		BMO Harris	Wire transfer fee	109 · BMO ...	-50.00	-12,590.50
Bill	09/20/2023		Sophie Buckholz	Payment of budget scholarship expe...	200 · Accou...	-1,039.32	-13,629.82
Check	10/10/2023		London School ...	Alex Freeman (partial) Tuition	109 · BMO ...	-19,247.50	-32,877.32
Check	10/10/2023		Memorial Univer...	Sophie Buckholz Tuition	109 · BMO ...	-1,275.12	-34,152.44
Bill	10/13/2023		Sophie Buckholz	Payment of budget scholarship expe...	200 · Accou...	-1,142.05	-35,294.49
Bill	11/07/2023		Sophie Buckholz	Payment of budget scholarship expe...	200 · Accou...	-1,248.70	-36,543.19
Check	11/10/2023		BMO Harris	Wire transfer fee	109 · BMO ...	-80.00	-36,623.19
Check	11/26/2023	544	Sophie Buckholz	Payment of budget scholarship expe...	109 · BMO ...	-3,856.30	-40,479.49
Total 4821 · Global Grant Expenses						-40,479.49	-40,479.49
Total 4820 · Grant Expenses						-40,479.49	-40,479.49
Total 4800 · Grants						-40,479.49	-40,479.49
TOTAL						-40,479.49	-40,479.49

Rotary District 6220 Profit & Loss Budget vs. Actual July through December 2023

	Jul - Dec 23	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
400 · Member Dues				
401 · Per Capita Dues	44,400.00	44,400.00	0.00	100.0%
402 · Alloc to District Project Fund	-11,840.00	-11,840.00	0.00	100.0%
Total 400 · Member Dues	32,560.00	32,560.00	0.00	100.0%
406 · PETS Revenue	-4,500.00			
409 · Interest Income	248.00	99.98	148.02	248.0%
450 · RI Reimbursements				
451 · RI Reimb Funding	10,696.00	10,877.00	-181.00	98.3%
Total 450 · RI Reimbursements	10,696.00	10,877.00	-181.00	98.3%
4700 · Events				
4730 · RYLA				
4731 · RYLA Income				
4731.01 · Conference Revenue	0.00	13,600.00	-13,600.00	0.0%
Total 4731 · RYLA Income	0.00	13,600.00	-13,600.00	0.0%
4732 · RYLA Expense				
4732.05 · T-Shirts	-1,064.90	0.00	-1,064.90	100.0%
4732 · RYLA Expense - Other	-12.50	-17,100.00	17,087.50	0.1%
Total 4732 · RYLA Expense	-1,077.40	-17,100.00	16,022.60	6.3%
Total 4730 · RYLA	-1,077.40	-3,500.00	2,422.60	30.8%
4740 · District Training Assembly				
4741 · District Training Assembly Rev	2,130.00	2,200.00	-70.00	96.8%
4742 · District Training Assembly Exp	-1,677.93	-2,140.00	462.07	78.4%
Total 4740 · District Training Assembly	452.07	60.00	392.07	753.5%
Total 4700 · Events	-625.33	-3,440.00	2,814.67	18.2%
Total Income	38,378.67	40,096.98	-1,718.31	95.7%
Gross Profit	38,378.67	40,096.98	-1,718.31	95.7%
Expense				
01 District Governor				
DG Reimbursable Costs				
500 · RI Reimbursable Expenses				
501 · Club Visits	4,015.29	4,118.48	-103.19	97.5%
502 · Training Meetings				
502.2 · Attend Training Mtgs	1,630.04	1,070.00	560.04	152.3%
502 · Training Meetings - Other	407.21			
Total 502 · Training Meetings	2,037.25	1,070.00	967.25	190.4%
504 · Office Expenses	424.07			
Total 500 · RI Reimbursable Expenses	6,476.61	5,188.48	1,288.13	124.8%
Total DG Reimbursable Costs	6,476.61	5,188.48	1,288.13	124.8%
Total 01 District Governor	6,476.61	5,188.48	1,288.13	124.8%

Rotary District 6220 Profit & Loss Budget vs. Actual July through December 2023

	Jul - Dec 23	Budget	\$ Over Budget	% of Budget
02 District Governor Elect				
600 · RI Reimbursable Expenses				
602 · Training Meetings				
602.1 · Plan Training Mtgs	835.45	481.50	353.95	173.5%
602.2 · Attend Training Mtgs	891.08	535.00	356.08	166.6%
602.4 · Zone Training Mtgs (GETS)	1,825.13	2,140.00	-314.87	85.3%
Total 602 · Training Meetings	<u>3,551.66</u>	<u>3,156.50</u>	<u>395.16</u>	<u>112.5%</u>
Total 600 · RI Reimbursable Expenses	<u>3,551.66</u>	<u>3,156.50</u>	<u>395.16</u>	<u>112.5%</u>
Total 02 District Governor Elect	3,551.66	3,156.50	395.16	112.5%
03 District Governor Nominee				
700 · RI Reimbursable Expenses				
702 · Training Meetings				
702.1 · Plan Training Mtgs	0.00	160.50	-160.50	0.0%
702.2 · Attend Training Meetings	1,399.92	1,070.00	329.92	130.8%
Total 702 · Training Meetings	<u>1,399.92</u>	<u>1,230.50</u>	<u>169.42</u>	<u>113.8%</u>
Total 700 · RI Reimbursable Expenses	<u>1,399.92</u>	<u>1,230.50</u>	<u>169.42</u>	<u>113.8%</u>
720 · PETS & Assembly	871.81	135.00	736.81	645.8%
Total 03 District Governor Nominee	2,271.73	1,365.50	906.23	166.4%
06 Assistant Governors				
750 · Assembly/Dist Conf	0.00	500.00	-500.00	0.0%
760 · Administration				
76003 · Area 3	137.55			
Total 760 · Administration	<u>137.55</u>			
Total 06 Assistant Governors	137.55	500.00	-362.45	27.5%
07 District Office				
870 · Secretarial Service	8,956.25	7,500.00	1,456.25	119.4%
871 · Mileage/Hotel Reimbursement	217.86	267.50	-49.64	81.4%
872 · Office Supplies/Postage	19.52	267.50	-247.98	7.3%
874 · PETS	37.50	0.00	37.50	100.0%
Total 07 District Office	<u>9,231.13</u>	<u>8,035.00</u>	<u>1,196.13</u>	<u>114.9%</u>
08 Treasurer				
850 · Administration	0.00	500.00	-500.00	0.0%
851 · Mileage Reimbursement	509.59	0.00	509.59	100.0%
852 · Annual Report, Profes Services	0.00	750.00	-750.00	0.0%
855 · Office Expenses	846.94	249.96	596.98	338.8%
Total 08 Treasurer	<u>1,356.53</u>	<u>1,499.96</u>	<u>-143.43</u>	<u>90.4%</u>
09 General & Committee Expenses				
902 · Bank Service Charges	42.00	0.00	42.00	100.0%
904 · District Conference				
9041 · District Conference Funding	19,000.00	21,600.00	-2,600.00	88.0%
9043 · District Secretary Services	0.00	600.00	-600.00	0.0%
Total 904 · District Conference	<u>19,000.00</u>	<u>22,200.00</u>	<u>-3,200.00</u>	<u>85.6%</u>

Rotary District 6220 Profit & Loss Budget vs. Actual July through December 2023

	Jul - Dec 23	Budget	\$ Over Budget	% of Budget
905 · District Trainer				
9052 · PETS Facilitators/Presenters	671.00			
9053 · Zone Insititute	0.00	1,605.00	-1,605.00	0.0%
9059 · Midwest PETS Council	0.00	250.00	-250.00	0.0%
Total 905 · District Trainer	671.00	1,855.00	-1,184.00	36.2%
906 · District Board Meetings	0.00	267.50	-267.50	0.0%
907 · Public Image Chair				
907.01 · Zone Training	0.00	1,000.00	-1,000.00	0.0%
907.02 · Public Image Marketing	1,287.50	802.50	485.00	160.4%
Total 907 · Public Image Chair	1,287.50	1,802.50	-515.00	71.4%
911 · RI Foundation Committee				
911.01 · Committee Chair				
911.017 · Zone / Registrations	0.00	1,605.00	-1,605.00	0.0%
911.018 · Other	150.00	0.00	150.00	100.0%
911.019 · Promote Foundation Giving	0.00	1,605.00	-1,605.00	0.0%
911.01 · Committee Chair - Other	325.00			
Total 911.01 · Committee Chair	475.00	3,210.00	-2,735.00	14.8%
Total 911 · RI Foundation Committee	475.00	3,210.00	-2,735.00	14.8%
918 · Membership				
918.01 · Membership Chair-Zone Training	1,496.45	1,605.00	-108.55	93.2%
918.02 · Membership Marketing	0.00	534.96	-534.96	0.0%
Total 918 · Membership	1,496.45	2,139.96	-643.51	69.9%
921 · Emerging Leaders Forum-Zone	0.00	1,605.00	-1,605.00	0.0%
933 · Midwest PETS Council-At Large	0.00	250.00	-250.00	0.0%
Total 09 General & Committee Expenses	22,971.95	33,329.96	-10,358.01	68.9%
Total Expense	45,997.16	53,075.40	-7,078.24	86.7%
Net Ordinary Income	-7,618.49	-12,978.42	5,359.93	58.7%
Other Income/Expense				
Other Income				
4800 · Grants				
4810 · Grant Revenue				
4812 · District Grant Revenue	27,576.00	0.00	27,576.00	100.0%
Total 4810 · Grant Revenue	27,576.00	0.00	27,576.00	100.0%
4820 · Grant Expenses				
4821 · Global Grant Expenses	-40,479.49	0.00	-40,479.49	100.0%
4822 · District Grant Expenses	-28,138.50	0.00	-28,138.50	100.0%
Total 4820 · Grant Expenses	-68,617.99	0.00	-68,617.99	100.0%
Total 4800 · Grants	-41,041.99	0.00	-41,041.99	100.0%
Total Other Income	-41,041.99	0.00	-41,041.99	100.0%
Net Other Income	-41,041.99	0.00	-41,041.99	100.0%
Net Income	-48,660.48	-12,978.42	-35,682.06	374.9%

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02/04/24

Accrual Basis

Rotary District 6220
Profit & Loss Budget vs. Actual
July through December 2023

Filters applied on this Report:

Account: All income/expense accounts

Date: Custom

Rotary District 6220 Profit & Loss Prev Year Comparison July through December 2023

	Jul - Dec 23	Jul - Dec 22	\$ Change	% Change
Ordinary Income/Expense				
Income				
400 · Member Dues				
401 · Per Capita Dues	44,400.00	34,825.00	9,575.00	27.5%
402 · Alloc to District Project Fund	-11,840.00	-11,940.00	100.00	0.8%
Total 400 · Member Dues	32,560.00	22,885.00	9,675.00	42.3%
406 · PETS Revenue	-4,500.00	0.00	-4,500.00	-100.0%
409 · Interest Income	248.00	285.92	-37.92	-13.3%
450 · RI Reimbursements				
451 · RI Reimb Funding	10,696.00	10,877.00	-181.00	-1.7%
Total 450 · RI Reimbursements	10,696.00	10,877.00	-181.00	-1.7%
4700 · Events				
4730 · RYLA				
4731 · RYLA Income				
4731.01 · Conference Revenue	0.00	13,600.00	-13,600.00	-100.0%
Total 4731 · RYLA Income	0.00	13,600.00	-13,600.00	-100.0%
4732 · RYLA Expense				
4732.01 · Camp Manito-wish	0.00	-18,082.00	18,082.00	100.0%
4732.05 · T-Shirts	-1,064.90	-1,500.06	435.16	29.0%
4732.06 · Lanyards	0.00	-359.76	359.76	100.0%
4732.16 · Admin Meals & Entertainment	0.00	-556.22	556.22	100.0%
4732.18 · District Secretary Assistance	0.00	-50.00	50.00	100.0%
4732 · RYLA Expense - Other	-12.50	0.00	-12.50	-100.0%
Total 4732 · RYLA Expense	-1,077.40	-20,548.04	19,470.64	94.8%
Total 4730 · RYLA	-1,077.40	-6,948.04	5,870.64	84.5%
4740 · District Training Assembly				
4741 · District Training Assembly Rev	2,130.00	2,245.00	-115.00	-5.1%
4742 · District Training Assembly Exp	-1,677.93	-2,089.49	411.56	19.7%
Total 4740 · District Training Assembly	452.07	155.51	296.56	190.7%
4760 · Grant Management Seminars				
4761 · FVGM Revenue	0.00	975.00	-975.00	-100.0%
4762 · FVGM Expenses	0.00	-397.20	397.20	100.0%
Total 4760 · Grant Management Seminars	0.00	577.80	-577.80	-100.0%
Total 4700 · Events	-625.33	-6,214.73	5,589.40	89.9%
Total Income	38,378.67	27,833.19	10,545.48	37.9%
Gross Profit	38,378.67	27,833.19	10,545.48	37.9%
Expense				
01 District Governor				
DG Reimbursable Costs				
500 · RI Reimbursable Expenses				
501 · Club Visits	4,015.29	0.00	4,015.29	100.0%
502 · Training Meetings				
502.2 · Attend Training Mtgs	1,630.04	0.00	1,630.04	100.0%
502 · Training Meetings - Other	407.21	0.00	407.21	100.0%
Total 502 · Training Meetings	2,037.25	0.00	2,037.25	100.0%

Rotary District 6220 Profit & Loss Prev Year Comparison July through December 2023

	Jul - Dec 23	Jul - Dec 22	\$ Change	% Change
504 · Office Expenses	424.07	0.00	424.07	100.0%
Total 500 · RI Reimbursable Expenses	6,476.61	0.00	6,476.61	100.0%
Total DG Reimbursable Costs	6,476.61	0.00	6,476.61	100.0%
Total 01 District Governor	6,476.61	0.00	6,476.61	100.0%
02 District Governor Elect				
600 · RI Reimbursable Expenses				
602 · Training Meetings				
602.1 · Plan Training Mtgs	835.45	0.00	835.45	100.0%
602.2 · Attend Training Mtgs	891.08	0.00	891.08	100.0%
602.4 · Zone Training Mtgs (GETS)	1,825.13	1,758.79	66.34	3.8%
Total 602 · Training Meetings	3,551.66	1,758.79	1,792.87	101.9%
Total 600 · RI Reimbursable Expenses	3,551.66	1,758.79	1,792.87	101.9%
Total 02 District Governor Elect	3,551.66	1,758.79	1,792.87	101.9%
03 District Governor Nominee				
700 · RI Reimbursable Expenses				
702 · Training Meetings				
702.2 · Attend Training Meetings	1,399.92	767.67	632.25	82.4%
Total 702 · Training Meetings	1,399.92	767.67	632.25	82.4%
Total 700 · RI Reimbursable Expenses	1,399.92	767.67	632.25	82.4%
720 · PETS & Assembly	871.81	3,600.00	-2,728.19	-75.8%
Total 03 District Governor Nominee	2,271.73	4,367.67	-2,095.94	-48.0%
05 District Gov Nominee Nominee				
740 · PETS & Assembly	0.00	436.42	-436.42	-100.0%
749 · Zone Institute	0.00	1,470.03	-1,470.03	-100.0%
Total 05 District Gov Nominee Nominee	0.00	1,906.45	-1,906.45	-100.0%
06 Assistant Governors				
760 · Administration				
76003 · Area 3	137.55	0.00	137.55	100.0%
Total 760 · Administration	137.55	0.00	137.55	100.0%
Total 06 Assistant Governors	137.55	0.00	137.55	100.0%
07 District Office				
870 · Secretarial Service	8,956.25	8,540.55	415.70	4.9%
871 · Mileage/Hotel Reimbursement	217.86	373.76	-155.90	-41.7%
872 · Office Supplies/Postage	19.52	378.28	-358.76	-94.8%
874 · PETS	37.50	0.00	37.50	100.0%
Total 07 District Office	9,231.13	9,292.59	-61.46	-0.7%
08 Treasurer				
850 · Administration	0.00	507.50	-507.50	-100.0%
851 · Mileage Reimbursement	509.59	0.00	509.59	100.0%
852 · Annual Report, Profes Services	0.00	650.00	-650.00	-100.0%
855 · Office Expenses	846.94	0.00	846.94	100.0%
Total 08 Treasurer	1,356.53	1,157.50	199.03	17.2%
09 General & Committee Expenses				
902 · Bank Service Charges	42.00	50.00	-8.00	-16.0%

Rotary District 6220 Profit & Loss Prev Year Comparison July through December 2023

	Jul - Dec 23	Jul - Dec 22	\$ Change	% Change
904 · District Conference				
9041 · District Conference Funding	19,000.00	18,000.00	1,000.00	5.6%
9043 · District Secretary Services	0.00	125.00	-125.00	-100.0%
Total 904 · District Conference	19,000.00	18,125.00	875.00	4.8%
905 · District Trainer				
9052 · PETS Facilitators/Presenters	671.00	0.00	671.00	100.0%
9054 · Zone Institute	0.00	1,381.27	-1,381.27	-100.0%
Total 905 · District Trainer	671.00	1,381.27	-710.27	-51.4%
907 · Public Image Chair				
907.01 · Zone Training	0.00	1,681.72	-1,681.72	-100.0%
907.02 · Public Image Marketing	1,287.50	400.00	887.50	221.9%
Total 907 · Public Image Chair	1,287.50	2,081.72	-794.22	-38.2%
911 · RI Foundation Committee				
911.01 · Committee Chair				
911.012 · Postage	0.00	2.64	-2.64	-100.0%
911.018 · Other	150.00	393.22	-243.22	-61.9%
911.01 · Committee Chair - Other	325.00	0.00	325.00	100.0%
Total 911.01 · Committee Chair	475.00	395.86	79.14	20.0%
Total 911 · RI Foundation Committee	475.00	395.86	79.14	20.0%
918 · Membership				
918.01 · Membership Chair-Zone Training	1,496.45	1,115.71	380.74	34.1%
Total 918 · Membership	1,496.45	1,115.71	380.74	34.1%
926 · Zone Administrative Charge	0.00	350.00	-350.00	-100.0%
Total 09 General & Committee Expenses	22,971.95	23,499.56	-527.61	-2.3%
Total Expense	45,997.16	41,982.56	4,014.60	9.6%
Net Ordinary Income	-7,618.49	-14,149.37	6,530.88	46.2%
Other Income/Expense				
Other Income				
4800 · Grants				
4810 · Grant Revenue				
4811 · Global Grant Revenue	0.00	105,000.00	-105,000.00	-100.0%
4812 · District Grant Revenue	27,576.00	28,568.00	-992.00	-3.5%
Total 4810 · Grant Revenue	27,576.00	133,568.00	-105,992.00	-79.4%
4820 · Grant Expenses				
4821 · Global Grant Expenses	-40,479.49	-81,770.04	41,290.55	50.5%
4822 · District Grant Expenses	-28,138.50	-28,568.00	429.50	1.5%
Total 4820 · Grant Expenses	-68,617.99	-110,338.04	41,720.05	37.8%
Total 4800 · Grants	-41,041.99	23,229.96	-64,271.95	-276.7%
Total Other Income	-41,041.99	23,229.96	-64,271.95	-276.7%
Net Other Income	-41,041.99	23,229.96	-64,271.95	-276.7%
Net Income	-48,660.48	9,080.59	-57,741.07	-635.9%