

# ONE-YEAR ANNIVERSARY REPORT CARD TO THE COMMUNITY

## About the Springfield Daily Citizen

The Springfield Daily Citizen was launched in February 2022 to fill the void left by the decline of newspapers and other local media.

We are different than most other media because we are a nonprofit 501(c)(3) organization. Our journalists work for the community, and are funded by local donors, businesses and readers.

A primary focus is producing **regular indepth reports** that delve into the issues people care most about.

 The biennial Community Focus Report for Springfield and Greene County is a key tool in guiding coverage plans.

In addition, the Daily Citizen provides "news of the day" and slice-of-life coverage on a daily basis.





## Delivering news where you are

Our news team, led by Managing Editor Brittany Meiling, delivers news through multiple digital options:

- With an easy-to-use website accessible on your computer, tablet or smartphone - 24/7.
  - Subscribers get <u>unlimited</u> access.
- Through a FREE daily email newsletter thoughtfully created by Jeff Kessinger — delivered right to your inbox.
- On major social media platforms.
- And through podcasts and other mediums.



### Reinventing local news

The overall coverage is not designed to duplicate the work of other local media, but primarily to fill gaps left as for-profit media have reduced staff, coverage and publication schedules. We pledge to:

- Tell the stories of our community.
- Remain independent, impartial, fair, and unbiased in our reporting.
- Inspire citizens to take action on the issues that are important to them.
- Help readers connect to their community and discover the best of the Ozarks – arts, culture, food, and the great outdoors.





Marijuana for the little guys: Will 'microbusinesses' achieve Amendment 3's equity goals?

by Jack McGee December 15, 2022

#### IN-DEPTH ARCHIVES



Springfield's student body is diversifying faster than its teachers. SPS is paying attention

by Cory Matteson December 13, 2022



True adventures of Dickerson Park Zoo chief Mike 'Snake' Crocker, who will retire soon

by Steve Pokin December 6, 2022



been hard hit by staffing shortages since the st pandemic (Photo by Dean Curtis)

"People don't want to work," is a popul



### Helping citizens get involved

The Daily Citizen is committed to helping readers learn about issues, but is especially focused on helping people get involved and become active citizens.

- We are helping readers understand the context, including what information is new, who is affected and what's next.
- Readers learn how to get involved in nonprofit organizations that are making a difference.

**Why Care?** Remote work was most prevalent in a select few professions and industries during the pandemic. Local consensus and national data indicate that it's here to stay, has the potential to spread to other sectors of the economy, impacts real estate and gives opportunities to small businesses and anyone seeking to find a better work-life balance.

#### Get connected to volunteer

Connecting Grounds Pastor Christie Love created a Google Sign-Up document to help with volunteers during the arctic snap this week. <u>Find it here</u>.

If you want to volunteer for the regular Crisis Cold Weather Shelter sites during this winter storm, here is a <u>Google Sign-Up document</u>.

Community Partnership of the Ozarks has information about how to donate and volunteer for the Crisis Cold Weather Shelter program <u>on its website</u>, if you are interested in helping beyond this weekend.

And if you are unable to volunteer, consider throwing some money at the problem. The <u>Connecting Grounds Church</u> and the <u>Gathering Friends</u> are two organizations that offer immediate help to those who are unsheltered and at-risk of becoming unsheltered.



### Highlights: accountability

Jackie Rehwald explored what happened to 27-year-old Sean Winslow, who was tased by a Greene County Sheriff's deputy, fell and hit his head. Winslow was taken to a Springfield hospital where he died a few days later.

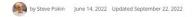
"Holding government and elected officials accountable and encouraging — and sometimes demanding — transparency is really the heart of journalism.... [But it also was important] to give Sean's family ... a voice and opportunity to publicly question how law enforcement handled their son's case."



### Revealing profiles

He's given millions to Springfield causes. But the public knows almost nothing about Bobby Allison

He's Springfield's most mysterious philanthropist. Why do we know so little about a man whose name is all over town?







Steve Pokin wrote an in-depth profile of elusive Springfield philanthropist Bobby Allison, who died less than three months after the profile was published.

"I was drawn to the challenge of trying to write an overview of the life of a man who not only refused to talk to me, but encouraged his friends and acquaintances not to talk to me."

Steve did similar in-depth profiles of Christie Love, Hal Higdon, Dan Chiles and zookeeper Mike Crocker.





### Insight into key issues

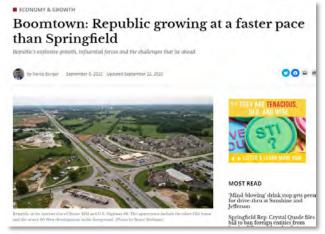
**■** HEALTH Blue lips and frenzied 911 calls: Springfield's growing opioid obsession plagues city First responders have formed gruesome - and draining - reviving rituals as cases of fentanyl and other opioid overdose deaths **○ ⑤** □ **⑥** by Kathleen O'Dell July 14, 2022 Updated September 22, 2022 Lisa Feltz works a shift taking 911 calls at the Public Safety Center in Springfield. (Photo by Jym Wilson)

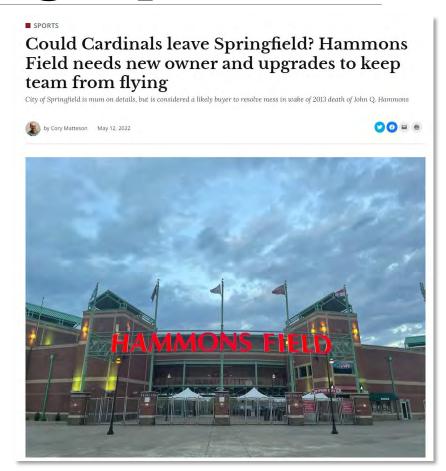
The Daily Citizen has created a freelance network of longtime Springfield journalists, such as Kathleen O'Dell, who produced this one-of-a-kind in-depth report on the city's opioid crisis and how it is impacting first responders.

### Forward-looking reports

Cory Matteson took a deep dive into the pending fate of Hammons Field — and was first to report the city was the most likely buyer.

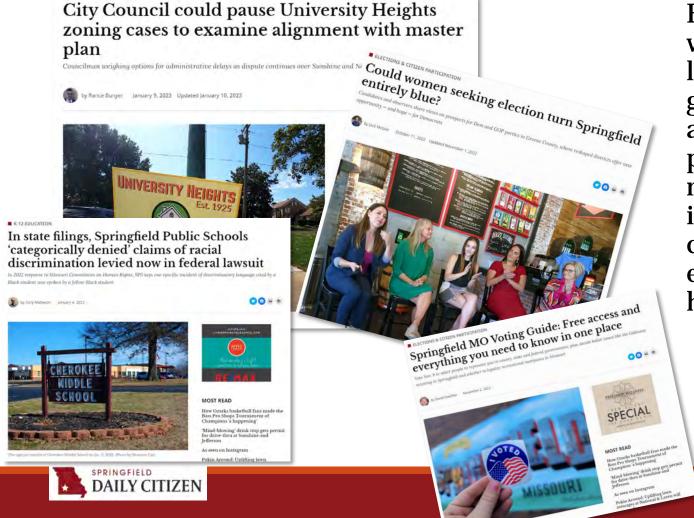
Rance Burger examined explosive growth in Republic.





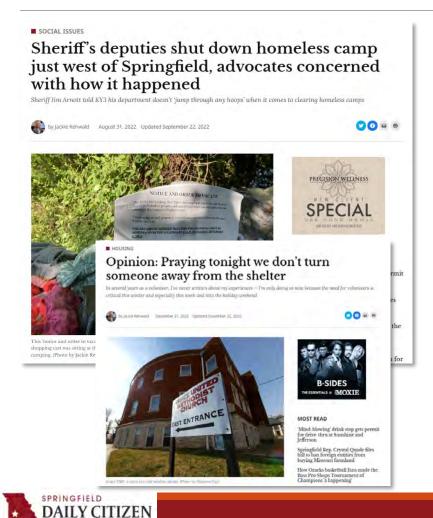


## Elections and watchdog reporting



Being a watchdog on local government, and providing readers with insightful coverage of elections is a high priority.

#### Focus on homelessness

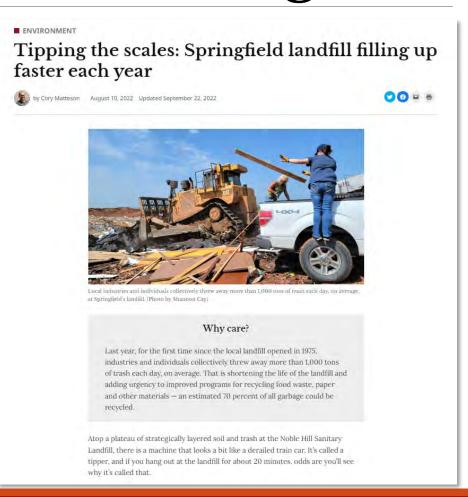


Jackie Rehwald has her finger on the pulse of the homelessness issues in Springfield. She displayed her knowledge in a series of reports on everything from the sheriff's crackdown on camps to a profile of a well-known street figure who died.



#### Environmental coverage

Cory Matteson and Shannon Cay teamed up to report on how Springfield's landfill is filling up faster each year, shortening the life of the landfill and adding urgency to improved programs for recycling food waste, paper and other materials. An estimated 70 percent of all garbage could be recycled.





#### People-centered stories



Whether it's Pokin
Around or Answer
Man columns from
Steve Pokin ... or the
lovely Lives
Remembered
obituaries by Mike
O'Brien ... or
business news and
other features by
Jack McGee, the
Daily Citizen puts a
focus on people in
Springfield and
Greene County.

We also offer **free death notices**, collected from area funeral homes.

#### Springfield culture

We offer slice-of-life features on everything from craft beer to date nights; neighborhood guides and tips for hiking, biking and water sports.



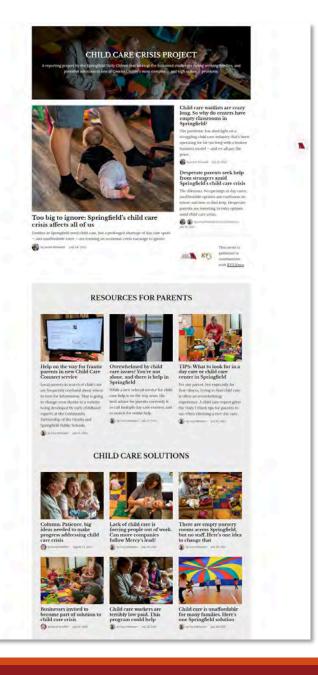


## Being a catalyst for good

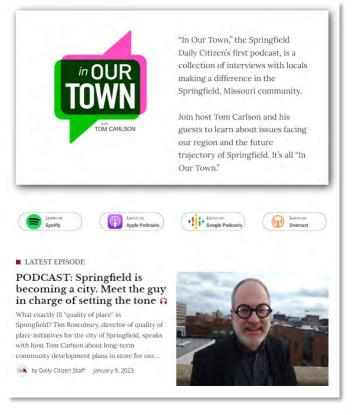
Our most ambitious project in 2022 involved our series on the child care crisis in Springfield, produced in collaboration with KY3.

The week-long series of stories helped shine a light on the severe shortage of quality child care slots and got lawmakers and business leaders interested in finding solutions.

- Some added slots have opened.
- A new service was created to help parents find child care providers with openings.
- More businesses have explored ways to get involved – and make it easier for people to return to the workplace.
- Gov. Mike Parson has proposed expanded subsidies for low-income families and new tax credits to spur added availability.



### In Our Town podcast, opinions, sports and more



Tom Carlson's "In Our Town" podcast has been a hit, introducing listeners to people making a difference in our community.

We also have a set of regular Voices columnists, plus sports commentary from Lyndal Scranton — and more.



## First-year success: we exceeded our goals







### Key issues and challenges

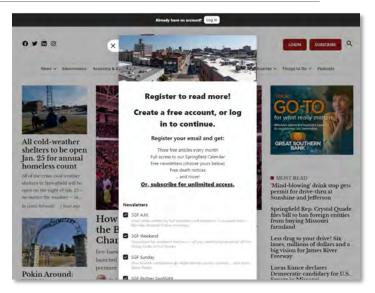
We pride ourselves on having a real person — Timothy Gann — here in Springfield to deal with customer service issues.

Beyond typical start-up hiccups, the key remaining issues involve the user experience:

- Some people struggle with setting passwords and get frustrated by needing to check email to get a verification code.
- People wish we had an "app" for easy use on mobile devices.
- Users who want unfettered access don't like our system requiring registration to read any article.

#### **Good news!**

- We are working on switching vendors to improve our registration and paywall technology.
- We expect to offer an app sometime in 2023.





### Goals for 2023 and beyond

We are in the midst of strategic planning and expect to set ambitious goals for readership, paid subscribers and revenue growth.

- We have a strong team and a strong board, giving us confidence as we look ahead for the next 3 to 5 years.
- We continue to evaluate next best opportunities for expanding our content and better serving our community.

We are working on our next major reporting project on a key local issue — including developing our own database to analyze trends and better understand the issue.

- We anticipate working with some community partners to generate more public discussion and action on this critical issue.
- Stay tuned!



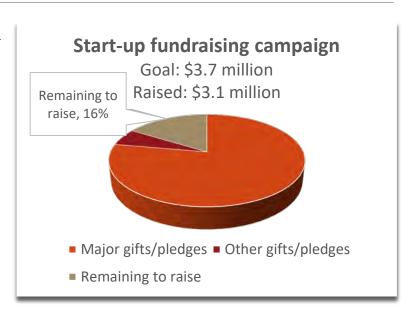
### Grateful to donors and sponsors

Our start-up fundraising campaign is helping support operations in the first five years.

We completed our first community fundraising campaign and netted roughly \$40,000 in local and matching funds.

More than two dozen local businesses and organizations have become partners/sponsors of the Daily Citizen — because they support our mission.

 The ad value they receive is all delivered without annoying readers with popup ads!



We especially appreciate our friends at Missouri State University for hosting the Daily Citizen on campus



### 5-year plan to sustainability





Start-up fundraising gives us the runway to maintain robust staffing and produce quality work, while building up revenue to put us on the path to sustainability in 2027.

Our 2023 budget is \$1.37 million (about a 30% increase over 2022) — and our 5-year plan has built in expenses for added staff, compensation increases, etc.

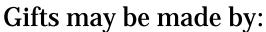
Chief Development Officer Judi Kamien is leading efforts to build multiple revenue streams, with a focus on subscription income and revenue from partners/sponsors.

 In addition, perhaps 20% to 30% of revenue will come from ongoing community donations and grants from foundations who believe in our mission or want to help us expand our community service.



### Tax-deductible gifts

The Daily Citizen has received IRS approval of its 501(c)(3) status, retroactive to Aug. 20, 2021, and is able to accept a variety of tax-deductible donations.



- Checks payable to Springfield Daily Citizen.
- Distributions from Individual Retirement Accounts, allowing the donor to avoid claiming the distribution as income while benefiting the Daily Citizen.
- For other gifts, such as donation of publicly traded or closely held stock, please contact David Stoeffler.
   Transfers of stock may be made in-kind so the donor does not realize any capital gains associated with the gift.

Donations also may be made to our project fund at the Community Foundation of the Ozarks.









### Thank you!

Your feedback and questions are welcome.

#### Thomas J. Carlson, Chairman

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