



Rotary Club of Winters

Prospective Membership Guide

Rotary club of Winters has always strived towards making a difference in our community. Our actions should continue to attract prospective members. Because this may be the first contact a prospective member has with our club, we have to be sure to make it a positive one

Prospective members can include any of the following:

- A qualified person proposed by one of our club's members
- Someone who approached our club (perhaps having found it through Facebook)
- Someone identified by our club
- A candidate who expressed interest through Rotary.org's Join page
- A former Rotarian who is interested in rejoining
- A qualified person referred by a Rotarian from another club

Membership Committee is responsible for coordinating connection with prospective members to talk about their interest in our club. The topics of conversation will consist of the following:

- History and organization of Rotary International (RI)
- Mission of Rotary
- Benefits of Rotary club membership
- Responsibilities of membership (attendance and financial obligation)
- Club projects (past and present)
- RI programs and opportunities for involvement
- Club and district structure and current officers
- The Rotary Foundation
 - Humanitarian and educational programs
 - Financial support

If the prospective member is found to be a good fit and the club wants to move forward, then an invitation to attend a lunch meeting or social event (e.g., Fireside Chat) will be extended. Meal charges will be covered by the club as a courtesy.

If the club determines that a prospect is not a good fit, then a personal conversation will be made to explain the qualifications our club expects of members and will offer ideas for acquiring the needed skills or experience.



Rotary Club of Winters

Identifying Prospective Members Worksheet

Think of your contacts, acquaintances, friends, and family members who might qualify for Membership in your club. It's not necessary to know whether they are ready to join Rotary. Once you've listed your contacts, circle the names of any you feel would be a good fit for your club.

Member name: _____ Date: _____

Professional Contacts

Consider your supervisor, current and former colleagues, and acquaintances from professional associations, and people you have done business with recently.

Name: _____ Occupation: _____

Name: _____ Occupation: _____

Service Contacts

Consider neighbors, community leaders, and acquaintances who have volunteered with you on Rotary or non-Rotary events or service projects.

Name: _____ Occupation: _____

Name: _____ Occupation: _____

Community Contacts

- Physicians
- Real estate agents
- Religious leaders
- Business consultants
- Veterinarians
- Public relations professionals
- Nonprofit professionals
- University professors
- Social workers
- Sales executives
- Dentists
- Financial managers or planners
- Lawyers
- Accountants
- Internet technology consultants
- Entrepreneurs
- School administrators
- Civic leaders
- Psychologists

Name: _____ Occupation: _____

Name: _____ Occupation: _____

Rotary Contacts

Consider past members or Rotary alumni that you know or that your club maintains contact with. Rotary alumni are those who have experienced Rotary through various programs, including:

- Interact
- Rotary Youth Exchange
- Rotary Youth Leadership Awards (RYLA)
- Rotary Scholarships
- Grants for University Teachers
- Rotaract
- New Generations Service Exchange
- Rotary Peace Fellowships
- Vocational training teams
- Group Study Exchange
- Ambassadorial Scholarships
- Rotary Volunteers

Name: _____ Occupation: _____

Name: _____ Occupation: _____