



Club Meeting

South Jacksonville
Meets on Tuesdays via Zoom
Social time begins at 12:00 PM
Meeting begins 12:30 PM

Birthdays



[Erin Perry](#)
September 12th



[John R Pope](#)
September 23rd



[Andrea Hartley-Myers](#)
September 27th



[Edward M. Booth Jr.](#)
October 8th

Club Anniversaries

Years of Service



PP [Allan P. Clark](#)
09-30-1980
40 Years



[Vic J. Zambetti](#)
09-10-1991
29 Years



PP [Robert M. Harris](#)
09-19-2000
20 Years

Welcome Pat McManamon

By Mike Shewey on Friday, September 11, 2020



Pat has trained, assessed and consulted with salespeople, sales managers, business leaders, entrepreneurs and the C-Suites of major organizations in the medical, financial, insurance, construction and technology industries. To date, he has trained nearly 12,000 salespeople with diverse backgrounds and experience levels. Pat received a **Trainer of Excellence Award** from the University of North Florida and has been recognized by Certified Sales and Marketing International (an ISO 9002 company) as achieving **The Certification in Sales** designation.

Prior to bringing Sandler Training to the North Florida area, Pat spent 18 years with Fortune 500 Company **CSX** as Director of International Sales, with a nationwide sales force. He was responsible for 62% of the company's revenue, which translated into \$136 million annually. Pat's belief in ongoing professional development is the principle reason he ventured out on his own, to share his experience and knowledge of the behaviors, attitudes and techniques needed for sales success and organizational excellence.

Pat has an undergraduate degree from Xavier University. He also studied Finance for Non-Financial Managers, Pricing and Marketing Methodology at the University of Michigan and the University of Chicago. He has been married to Michele since 1989 and is the proud father of two. Pat is an active member and board member of The Redeemer Church, serves as a committee member of the JaxSports Association, Gator Bowl President's Circle, Sandler Training Key Opinion Leaders Council, BBVA Bank Advisory Board, Jacksonville Chamber Board of Governors and is currently President of Perimeter Park Office Association.

This week in History

By Mike Shewey on Friday, September 11, 2020

Muhammed Ali wins World Heavyweight Championship

On September 15, 1978, boxer Muhammed Ali defeats Leon Spinks at the Louisiana Superdome in New Orleans to win the world heavyweight boxing title for the third time in his career, the first fighter ever to do so. Following his victory, Ali retired from boxing, only to make a brief comeback two years later. Ali, who once claimed he could float like a butterfly, sting like a bee, left the sport permanently in 1981.

Born Cassius Marcellus Clay Jr. in Louisville, Kentucky, on January 14, 1942, the future world champ changed his name to Muhammad Ali in 1964 after converting to Islam. He earned a gold medal at the 1960 Olympic Games in Rome and made his professional boxing debut against Tunney Husaker in October 1960, winning the bout in six rounds. On February 25, 1964, Ali defeated the heavily favored Sonny Liston in six rounds to become



[Greg Anderson](#)
09-13-2011
9 Years



[Michelle Kalil](#)
09-15-2015
5 Years



[Leslie Miller Redd](#)
09-22-2015
5 Years



[Tamara Baker](#)
09-17-2019
1 Year

heavyweight champ, after which he famously declared, **◆I am the greatest!◆**

Are you Ready for Some Football

By Mike Shewey on Friday, September 11, 2020

The NFL kicked off the season Thursday night with a rematch of last years divisional playoff game between the Kansas City Chiefs and the Houston Texans. Led by two recently turned 25 year old quarterbacks, who also happen to be the highest paid players in the league, the chiefs and the Texans battled it out again. The Chiefs came up victorious with a 34 - 20 victory. Patrick Mahomes earned his millions by throwing for 3 touchdowns while Deshaun Watson earned his millions by throwing for 1 touchdown and rushing for another. Arrowhead stadium seamed like a ghost town with a crowd that filled about 25% of the stadium. There were some stars in the audience though. The Rock and Captain Kirk to name a few. I would anticipate many more cardboard cutouts as we move forward into the season.

Wedding Anniversaries



[Julia Kalinski](#)
September 25th



[Tamara Baker](#)
October 2nd



[Mark Borello](#)
October 7th

Membership Minute

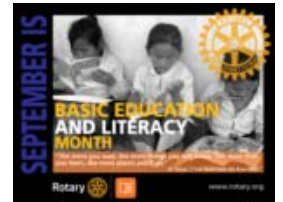
SHARING ROTARY WITH NEW MEMBERS

Are you aware of the responsibility or obligation most Rotarians fail to perform? Paying their dues? Attending meetings? Contributing to the club service fund? Participating in club events and projects? No-none of these!

Of all the obligations a person accepts when joining a Rotary club the one in which most Rotarians fail is "sharing Rotary." The policies of Rotary International clearly affirm that every individual Rotarian has an "obligation to share Rotary with others and to help extend Rotary through proposing qualified persons for Rotary club membership." It is estimated that less than 30 percent of the members of most Rotary clubs have ever made the effort to propose a new member. Thus, in every club, there are many Rotarians who readily accept the pleasures of being a Rotarian without ever sharing that privilege with another qualified individual.

The Rotary policy on club membership states: "In order for a Rotary club to be fully relevant to its community and responsive to the needs of those in the community, it is important and necessary that the club include in its membership all fully qualified prospective members located within its territory" One merely has to glance through the yellow pages of the local telephone directory to realize that most clubs have not invited qualified members of all businesses and professions into Rotary

Only a Rotarian may propose a customer, neighbor, client, supplier, executive, relative, business associate, professional or other qualified person to join a Rotary club. Have you accepted your obligation to share Rotary? The procedures are very simple, and everyone must know at least one person who should belong to Rotary.



Humor from the Check Out Line!



When I was ready to check out and pay for my groceries, the cashier said, "Strip down, facing me."

Making a mental note so I could complain to Chad Wolf about this running amok Homeland Security crap, I did just as she had instructed.

After the shrieking and hysterical remarks finally subsided, I found out that she was referring to how I should position my credit card.

Nonetheless, I've been asked to shop elsewhere in the future.

Damn it, they need to make their instructions a little clearer for seniors.

Club Leaders



[Tom A. Ranney](#)
President



[Richard Dow](#)
President - Elect



[Charlie G. Cofer](#)
Treasurer/Secretary



[Greg Anderson](#)
Sergeant-at-Arms
International Service
Ave Dir



[David M. Armentrout](#)
Club Director
Fundraiser Chair



[Bea Fore](#)
RI & District Awards
Chair
iPast President



PP [Gary L. Wilkinson](#)
Club Service Ave Dir



[Lisamarie Winslow](#)
Mentor & Training
Chair
Vocational Service
Ave Dir



PP [Vicki-lynn Gloger](#)
Community Service
Ave Dir



[Julia Kalinski](#)
Youth Services Ave
Dir



[Crystal Broughan](#)
Rotary Foundation
Chair



[Bill Langley](#)
Membership Chair
Past President



[Janet Reagor](#)
Assistant Governor